<u>PLEASE NOTE:</u> TEXT OF THIS DOCUMENT IN ENGLISH LANGUAGE IS A TRANSLATION PREPARED FOR INFORMATION PURPOSES ONLY. THE TRANSLATION MAY CONTAIN DISCREPANCIES AND OMISSIONS AND DOES NOT REPLACE THE RUSSIAN TEXT OF THIS DOCUMENT. IN ANY AND ALL CASES THE TEXT OF THIS DOCUMENT IN RUSSIAN LANGUAGE SHALL PREVAIL.

## To the shareholders of Open Joint Stock Company "Uralkali"

# AUDIT REPORT ON THE FINANCIAL STATEMENTS (ACCOUNTS)

## Audited entity:

# **Open Joint Stock Company "Uralkali"**

Location: 618426, Perm Territory, Berezniki, Pyatiletki Street, 63

State registration: Resolution of the Head of Berezniki City Administration N 1128 dated 14.10.1992, Registration number: 2-319

MSRN 1025901702188

## Auditor:

# Limited Liability Company Audit Firm "BAT-Audit"

Location: 614039, Perm Gazety Zvezda Street, 46, office 2

State registration: Certificate N 3788 dated 02.12.1997, MSRN 1025900520513

Certificate N 0475-yu of a member of the Non-Commercial Partnership "Russia Collegian of Auditors", a self-regulating organization of auditors, registration number 10205026913

We have audited the accompanying financial statements of *OJSC "Uralkali"* comprised of the balance sheet as of **31 December 2012**, the statement of income **for 2012** and annexes thereto.

# Responsibility of OJSC "Uralkali" for financial statements

The management of *OJSC "Uralkali*" is responsible for preparation and reliability of the indicated financial statements in compliance with the rules of preparation of financial statements and for the system of internal control which ensures that financial statements are free of material misstatement due to errors or dishonest actions.

# **Responsibility of the auditor**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the federal standards of auditing. Those standards require that we comply with certain ethical standards, plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement

<u>PLEASE NOTE:</u> TEXT OF THIS DOCUMENT IN ENGLISH LANGUAGE IS A TRANSLATION PREPARED FOR INFORMATION PURPOSES ONLY. THE TRANSLATION MAY CONTAIN DISCREPANCIES AND OMISSIONS AND DOES NOT REPLACE THE RUSSIAN TEXT OF THIS DOCUMENT. IN ANY AND ALL CASES THE TEXT OF THIS DOCUMENT IN RUSSIAN LANGUAGE SHALL PREVAIL.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including our assessment of the risk of material misstatements, whether made due to error or dishonest actions. In making those risk assessment we have considered the system of internal control which ensures that the financial statement prepared by the company are reliable in order to design audit procedures that a appropriate in the circumstances, but not for the purpose of expressing the opinion on the effectiveness of entity's internal control.

Our audit also included evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements present fairly, in all material aspects, the financial position of *OJSC "Uralkali*" as of 31 December 2012, the results of its financial performance and its cash flow for 2012 in accordance with the rules of preparation of financial statements.

General Director LLC "BAT-Audit"

G. Korenev

11 March 2013

### BALANCE SHEET as of 31 December 2012

OKUD Form Date (day, month, year) OKPO TIN

OKVED

OKOPF/OKFS OKEI

| Codes        |
|--------------|
| 0710001      |
| 14.10.92.    |
| 00203944     |
| 5911029807   |
| 24.15; 14.30 |
|              |
|              |
|              |
| 47/41        |
| 384          |

| OrganizationOJSC "U           | ralkali"   |
|-------------------------------|--|
| Taxpayer's identification num | ber  |
| Type of economic activity     | Mining of raw minerals for chemical production   |
|                               | and production of fertilizers;                   |
|                               | production of fertilizers and nitrogen compounds |
| Organizational and legal form | /type of ownership                               |
|                               | Open Joint Stock Company                         |
| Measurement units: thousand   | rubles   |

Location (address) 618426, Berezniki, Pyatiletki Street, 63. Tel: (3424) 29-60-79

| Notes (Clarifications<br>to balance sheet and<br>income statement) | ASSETS  | Code | As of 31 December 2012 | As of 31 December 2011 | As of 31 December 2010    |
|--|---|------|------------------------|------------------------|---------------------------|
|  | I. NON-CURRENT ASSETS                           |      |                        |                        |                           |
| Section 1.1  | Intangible assets                               | 1110 | 35 199 777             | 9 442                  | 9 036                     |
| Section 1.4  | R&D results                                     | 1120 | 24 830                 | 163                    | 313                       |
|  | Intangible development assets                   | 1130 | 0                      | 0                      | 0                         |
|  | Tangible development assets                     | 1140 | 0                      | 0                      | 0                         |
| Sectionы: 1.5; 2.1; 2.2  | Capital assets                                  | 1150 | 70 939 632             | 67 496 715             | 42 959 081                |
| Sectionы: 1.5; 2.2   | including: unfinished construction              | 1155 | 26 793 659             | 26 144 673             | 22 239 028                |
| Section 2.1  | Income-bearing investments into tangible assets | 1160 | 383 537                | 1 816 609              | 305 310                   |
| Section 3.1  | Financial investments                           | 1170 | 14 355 857             | 53 169 587             | 2 160 391                 |
|  | Deferred tax assets                             | 1180 | 0                      | 0                      | 0                         |
|  | Other non-current assets                        | 1190 | 108 626                | 62 895 912             | 235 482                   |
|  | Section 1, Total                                | 1100 | 121 012 259            | 185 388 428            | 45 669 613                |
|  | II. CURRENT ASSETS                              |      |                        |                        |                           |
| Section 4.1  | Stores  | 1210 | 5 474 753              | 5 349 915              | 3 088 128                 |
|  | Value added tax on acquired assets              | 1220 | 1 348 122              | 2 682 880              | 1 794 699                 |
| Section 5.1  | Accounts receivable                             | 1230 | 28 699 990             | 19 496 862             | 7 174 554                 |
| Section 3.1  | Financial investments (except cash equivalents) | 1240 | 158                    | 158                    | 0                         |
|  | Cash and cash equivalents                       | 1250 | 40 776 090             | 20 741 421             | 11 016 944                |
|  | Other current assets                            | 1260 | 423 392                | 13 588 701             | 413 767                   |
|  | Section II, Total                               | 1200 | 76 722 505             | 61 859 937             | 23 488 092                |
|  | BALANCE   | 1600 | 197 734 764            | 247 248 365            | 69 157 705                |
| Notes (Clarifications<br>to balance sheet and<br>income statement) | LIABILITIES                                     | Code | As of 31 December 2012 | As of 31 December 2011 | As of 31 December<br>2010 |
|  | III. EQUITY AND RESERVES                        |      |                        |                        |                           |
|  | Charter capital (authorized capital)            | 1310 | 1 468 008              | 1 547 319              | 1 062 195                 |
|  | Own shares repurchased from shareholders        | 1320 | 0                      | (24 675)               | 0                         |
|  | Re-evaluation of current assets                 | 1340 | 2 952 074              | 2 999 731              | 1 892 005                 |
|  | Additional capital (without re-evaluation)      | 1350 | 0                      | 15 902 925             | 816 959                   |
|  | Reserve capital                                 | 1360 | 220 201                | 232 098                | 159 329                   |
|  | Retained profits (uncovered loss)               | 1370 | 53 678 145             | 79 427 584             | 44 527 297                |
|  | Section III, Total                              | 1300 | 58 318 428             | 100 084 982            | 48 457 785                |
|  | IV. LONG-TERM LIABILITIES                       |      |                        |                        |                           |
|  | Borrowings                                      | 1410 | 119 418 412            | 106 829 295            | 17 304 874                |
|  | Deferred tax liabilities                        | 1420 | 6 692 670              | 1 565 950              | 588 641                   |
|  | Estimated liabilities                           | 1430 | 0                      | 0                      | 0                         |
|  | Other liabilities                               | 1450 | 0                      | 0                      | 0                         |
|  | Section IV, Total                               | 1400 | 126 111 082            | 108 395 245            | 17 893 515                |
|  | V. SHORT-TERM LIABILITIES                       |      |                        |                        |                           |
|  | Borrowings                                      | 1510 | 4 767 290              | 6 724 324              | 3 040                     |
| Section 5.3  | Accounts payable                                | 1520 | 7 339 951              | 29 685 347             | 2 796 542                 |
|  | Future income                                   | 1530 | 11 076                 | 13 842                 | 6 823                     |
| Section 7  | Estimated liabilities                           | 1540 | 1 186 937              | 2 344 625              | 0                         |
|  | Other liabilities                               | 1550 | 0                      | 0                      | 0                         |
|  | Section V, Total                                | 1500 | 13 305 254             | 38 768 138             | 2 806 405                 |
|  | BALANCE   | 1700 | 197 734 764            | 247 248 365            | 69 157 705                |

Director V. Baumgertner (signature)

(clarification of signature)

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Approved:

Chief Accountant

(signature)

S. Zotova (clarification of signature)

## Income Statement for January-December 20<u>12</u>

|   |                         | Coues       |
|---|-------------------------|-------------|
|   | OKUD Form               | 0710002     |
|   | Date (day, month, year) | 14.10.92.   |
| Organization OJSC "Uralkali"                                    | ОКРО                    | 00203944    |
| Taxpayer's identification number                                | TIN                     | 5911029807  |
| Type of activity Mining of raw minerals for chemical production | OKVED                   | 24.15;14.30 |
| and production of fertilizers;                                  |                         |             |
| production of fertilizers and nitrogen compounds                |                         |             |
| Organizational/Legal form/form of ownership                     |                         |             |
| Open Joint Stock Company  | OKOPF/OKFS              | 47 / 41     |
| Measurement units: thousand rubles                              | OKEI                    | 384         |
|   |                         | -           |

Codes

|       |  |      | January-December | January-December |
|-------|--|------|------------------|------------------|
| Notes | Indicator                                    | Code | 2 012            | 2 011            |
|       |  |      |                  |                  |
|       | Revenue                                      | 2110 | 110 116 256      | 99 825 940       |
|       | Cost of goods sold                           | 2120 | (24 316 343)     | (20 037 245)     |
|       | Gross profit (loss)                          | 2100 | 85 799 913       | 79 788 695       |
|       | Selling expenses                             | 2210 | (16 261 702)     | (15 076 508)     |
|       | Administrative expenses                      | 2220 | (6 533 800)      | (5 963 974)      |
|       | Profit (loss) from sales                     | 2200 | 63 004 411       | 58 748 213       |
|       | Participation capital                        | 2310 | 1 011 115        | 113 577          |
|       | Interest receivable                          | 2320 | 2 849 700        | 984 659          |
|       | Interest payable                             | 2330 | (6 934 797)      | (3 416 718)      |
|       | Other income                                 | 2340 | 6 544 510        | 6 966 984        |
|       | Other expenses                               | 2350 | (8 101 583)      | (13 684 770)     |
|       | including reorganization costs               | 2351 | (3 438)          | (36 193)         |
|       | Profit (loss) before taxation                | 2300 | 58 373 356       | 49 711 945       |
|       | Current profit tax                           | 2410 | 0                | (8 373 023)      |
|       | including permanent tax liabilities (assets) | 2421 | (246 063)        | 634 664          |
|       | Changes in deferred tax liabilities          | 2430 | (261 672)        | (616 235)        |
|       | Changes in deferred tax assets               | 2450 | (9 274 100)      | 311 859          |
|       | Miscellaneous                                | 2460 | 242 280          | 1 537 416        |
|       | Net profit (loss)                            | 2400 | 49 079 864       | 42 571 962       |

| Notes | Indicator  | Code | January-December<br>2 012 | January-December<br>2 011 |
|-------|--|------|---------------------------|---------------------------|
|       | FOR INFORMATION:   |      |                           |                           |
|       | Result of re-evaluation of non-current assets not included<br>into net profit (loss) of the period | 2510 | 0                         | 1 127 028                 |
|       | Result of other operations not included into net profit (loss)<br>of the period                    |      | 0                         | 15 086 374                |
|       | Total financial result of the period   |      | 49 079 864                | 58 785 364                |
|       | Basic earnings (loss) per share  |      | 16.21                     | 13.76                     |
|       | Diluted earnings (loss) per share  | 2910 |                           |                           |

Director \_\_\_\_\_

V. Baumgertner

(clarification of signature)

"\_\_\_\_"\_\_\_\_\_20\_\_\_\_

(signature)

(signature)

Approved: Chief Accountant

<u>S. Zotova</u> (clarification of signature)

### Statement of Changes in Equity for 20 12

Organization Taxpayer's identification number

Mining of raw minerals for chemical production and production of fertilizers; production of fertilizers and nitrogen compounds

Type of economic activity Organizational/Legal form

**Open Joint Stock Company** 

OJSC "Uralkali"

Measurement units: thousand rubles

1. Flow of capital

Codes

0710003

14 10 92 00203944

5911029807

24.15;14.30

384

41

47

OKUD Form

TIN

OKVED

OKEI

OKOPF/OKFS

Date (day, month, year)

| Indicator   | Code | Charter capital | Own shares<br>repurchased from<br>shareholders | Additional capital | Reserve capital | Retained profits<br>(uncovered loss) | Total                                 |
|---|------|-----------------|--|--------------------|-----------------|--------------------------------------|---------------------------------------|
| Capital as of 31 December 2010                              | 3100 | 1 062 195       | -  | 2 708 964          | 159 329         | 44 527 297                           | 48 457 785                            |
| For 20 11   |      |                 |  |                    |                 |                                      |                                       |
| Increase in capitalization - total:                         | 3210 | 485 124         | -  | 16 213 402         | 72 769          | 61 358 691                           | 78 129 986                            |
| including:  |      |                 |  |                    |                 |                                      |                                       |
| net profit  | 3211 | x               | x  | х                  | x               | 42 571 962                           | 42 571 962                            |
| re-evaluation of property                                   | 3212 | x               | x  | -                  | x               | 19 302                               | 19 302                                |
| earnings directly related to capitalization increase        | 3213 | х               | x  | -                  | х               | 87 999                               | 87 999                                |
| additional issuance of shares                               | 3214 | 485 124         | -  | -                  | х               | х                                    | 485 124                               |
| increased face value of shares                              | 3215 | -               | -  | -                  | x               | -                                    | х                                     |
| reorganization of legal entity                              | 3216 | -               | -  | 16 213 402         | 72 769          | 18 679 428                           | 34 965 599                            |
| Reduction of capital - total:                               | 3220 | -               | (24 675)                                       | (19 710)           | -               | (26 458 404)                         | (26 502 789)                          |
| including:  |      |                 |  |                    |                 |                                      |                                       |
| loss  | 3221 | х               | х  | х                  | х               | -                                    | -                                     |
| re-evaluation of property                                   | 3222 | x               | x  | (19 302)           | x               | -                                    | (19 302)                              |
| costs directly related to capital reduction                 | 3223 | х               | х  | (408)              | x               | (287)                                | (695)                                 |
| reduction of face value of shares                           | 3224 | -               | -  | -                  | x               | -                                    | -                                     |
| reduction of number of shares                               | 3225 | -               | (24 675)                                       | -                  | x               | -                                    | (24675)                               |
| reorganization of legal entity                              | 3226 | -               | -  | -                  | -               | -                                    | -                                     |
| dividends   | 3227 | х               | х  | х                  | х               | (26 458 117)                         | (26 458 117)                          |
| Changes in additional capital                               | 3230 | х               | x  | -                  | -               | -                                    | х                                     |
| Changes in reserve capital                                  | 3240 | х               | x  | х                  | -               | -                                    | х                                     |
|   |      |                 |  |                    |                 |                                      |                                       |
| Capital as of 31 December 20 11                             | 3200 | 1 547 319       | (24 675)                                       | 18 902 656         | 232 098         | 79 427 584                           | 100 084 982                           |
| For 20 12   |      |                 |  |                    |                 |                                      |                                       |
| Increase in capitalization - total:                         | 3310 | -               | 292 436  | -                  | -               | 79 963 232                           | 80 255 668                            |
| including:  |      |                 |  |                    |                 |                                      |                                       |
| net profit  | 3311 | x               | x  | x                  | x               | 49 079 864                           | 49 079 864                            |
| re-evaluation of property                                   | 3312 | x               | х  | -                  | x               | 47 657                               | 47 657                                |
| earnings directly related to capitalization increase        | 3313 | х               | х  | -                  | x               | 20 471                               | 20 471                                |
| additional issuance of shares                               | 3314 | -               | 292 436  | -                  | х               | х                                    | 292 436                               |
| increased face value of shares                              | 3315 | -               | -  | -                  | x               | -                                    | x                                     |
| reorganization of legal entity                              | 3316 | -               | -  | -                  | -               | 30 815 240                           | 30 815 240                            |
| Reduction of capital - total                                | 3320 | (79 311)        | (267 761)                                      | (15 950 582)       | (11 897)        | (105 712 671)                        | (122 022 222)                         |
| including:  |      | , í             | , , , , ,                                      |                    |                 |                                      | · · · · · · · · · · · · · · · · · · · |
| loss  | 3321 | x               | x  | х                  | x               | -                                    |                                       |
| re-evaluation of property                                   | 3322 | x               | х  | (47 657)           | x               | -                                    | (47 657)                              |
| costs directly related to capital reduction                 | 3323 | x               | x  |                    | x               | (287)                                | (287)                                 |
| reduction of face value of shares                           | 3324 | - X             |  |                    | x               | -                                    | (287)                                 |
| reduction of number of shares                               | 3324 | (79 311)        | (267 761)                                      | -                  | x               | -                                    | (347 072)                             |
| reorganization of legal entity                              | 3325 | -               | -  | (15 902 925)       | (11 897)        | (79 505 197)                         | (95 420 019)                          |
| dividends   | 3320 | x               | x  | (13 902 923)<br>X  | x               | (26 207 187)                         | (26 207 187)                          |
| Changes in additional capital                               | 3330 | x               | x  | -                  | -               | -                                    | (20 207 187)<br>x                     |
| Changes in additional capital<br>Changes in reserve capital | 3340 | x               |  | -<br>x             | -               | -                                    | x                                     |
| Changes in reserve capital                                  | 3340 | X               | x  | X                  | -               | -                                    | X                                     |
|   | 1    | •               |  |                    |                 |                                      |                                       |

## 2. Adjustments due to changes in accounting policy and correction of errors

| Indicator                         | Code   | as of 31 December<br>20 <u>10</u> | Changes in ca<br>due to net profit (loss) | apital in 20 <u>11</u><br>due to other factors | as of 31 December<br>2011 |
|-----------------------------------|--------|-----------------------------------|---|--|---------------------------|
| Capital - total                   |        |                                   |   |  |                           |
| before adjustments                | 3400   | 48 457 785                        | 42 571 962                                | 9 055 235                                      | 100 084 982               |
| adjustments due to:               |        |                                   |   |  |                           |
| changes in accounting policy      | 3410   | -                                 | -   | -  | -                         |
| error correction                  | 3420   | -                                 | -   | -  | -                         |
| after adjustments                 | 3500   | 48 457 785                        | 42 571 962                                | 9 055 235                                      | 100 084 982               |
| including:                        |        |                                   |   |  |                           |
| retained profit (uncovered loss): |        |                                   |   |  |                           |
| before adjustments                | 3401   | -                                 | -   | -  | -                         |
| adjustments due to:               |        |                                   |   |  |                           |
| changes in accounting policy      | 3411   | -                                 | -   | -  | -                         |
| error correction                  | 3421   | -                                 | -   | -  | -                         |
| after adjustments                 | 3501   | -                                 | -   | -  | -                         |
| other items adjusted:             |        |                                   |   |  |                           |
| (by article)                      |        |                                   |   |  |                           |
| before adjustments                | 3402   | -                                 | -   | -  | -                         |
| adjustments due to:               |        |                                   |   |  |                           |
| changes in accounting policy      | 3412   | -                                 | -   | -  | -                         |
| error correction                  | 3422   | -                                 | -   | -  | -                         |
| after adjustments                 | 3502   | -                                 | -   | -  | -                         |
| 3. Net                            | assets |                                   |   |  |                           |

| Indicator  | Code | As of 31 December 20 12 | As of 31 December<br>20 <u>11</u> | As of 31 December<br>20 10 |
|------------|------|-------------------------|-----------------------------------|----------------------------|
| Net assets | 3600 | 58 329 504              | 100 074 149                       | 48 464 608                 |

| Director         |             | V. Baumgertner               |
|------------------|-------------|------------------------------|
|                  | (signature) | (clarification of signature) |
|                  | 20          |                              |
| Approved:        |             |                              |
| Chief Accountant |             | S. Zotova                    |
|                  | (signature) | (clarification of signature) |

| CASH FLOW STATEMENT<br>for January-December 2012  |  | <b>—</b>  | Codes   |
|---|--|---|---|
| for January-December 2012   |  | OKUD Form   | 0710004   |
|   | Date (dav  | , month, year) 14   |   |
| Organization OJSC "Uralkali"  | Date (day  | OKPO  | 00203944  |
| avpayer's identification number   |  | TIN   | 5911029807  |
| Type of economic  |  |   |   |
| ctivity Mining of raw minerals for chemical production and production of fertilizers; pro   | oduction of  |   |   |
| fertilizers and nitrogen compounds  |  | OKVED   | 24.15; 14.30  |
| Drganizational/legal form/type of ownership   |  | HOPPION   |   |
| Open Joint Stock Company<br>Measurement units: thousand rubles  |  | OKOPF/OKFS<br>OKEI  | 47 41 384   |
| vicasurement units. thousand rubles   |  | OKEI  | 504   |
|   |  | For January-  | For January-  |
| Indicator   | Code   | December  | December  |
|   |  | 20 12   | 20 11 г.  |
| Cash flow from current operations   |  |   |   |
| Total cash receipts   | 4110   | 122 392 154   | 110 244 01  |
| including:  |  |   |   |
| from sale of product, goods, works and services   | 4111   | 117 597 951   | 98 020 51   |
| lease payments, licensing payments, royalties, commissions and other similar payments   | 4112   | 0   | 3   |
| from re-sale of financial investments   | 4113   | 0   |   |
| other receipts  | 4119<br>4120   | 4 794 203   | 12 223 46   |
| Total payments<br>including:  | 4120   | (74 097 768)  | (124 607 24   |
| to suppliers (contractors) for raw materials, materials, works and services   | 4121   | (47 616 712)  | (40 085 00  |
| in connection to labor-related payments   | 4121   | (5 645 071)   | (4 501 13   |
| interest on debt liabilities  | 4122   | (6 698 310)   |   |
| corporate profit tax  | 4124   | (9 251 220)   | (8 171 96   |
| other payments  | 4129   | (4 886 455)   |   |
| Balance of cash from current operations   | 4100   | 48 294 386  | (14 363 23  |
| Cash flow from investment operations  |  |   |   |
| Total receipts  | 4210   | 13 327 511  | 40 042 15   |
| including:  |  |   |   |
| from sale of non-current assets (except financial investments)  | 4211   | 746 321   | 875 18  |
| from sale of shares of other organizations (participation)  | 4212   | 100 297   | 162 90  |
|   |  |   |   |
| from repayment of loans, sale of debt securities  | 4213   | 6 293 282   | 516 50  |
| dividends, interest on debt financial investments and similar receipts from participation in other  |  |   |   |
| organizations   | 4214   | 1 026 655   | 122 67  |
| other receipts  | 4219<br>4220   | 5 160 956<br>(25 597 096)   | 38 364 88<br>(87 699 52   |
| Total payments<br>including:  | 4220   | (25 597 090)  | (87 099 32  |
| in connection with acquisition, establishment, modernization, reconstruction and preparation on non-  |  |   |   |
| current assets for use  | 4221   | (6 402 307)   | (4 732 82   |
| in connection with acquisition of shares of other organizations   | 4222   | (15 859)  | (41 992 73  |
|   |  | (** ***)  | (   |
| in connection with acquisition of debt securities (rights of claim)   | 4223   | (18 512 615)  | (60 00  |
| interest on debt liabilities, included into the cost of investment assets   | 4224   | 0   |   |
| other payments  | 4229   | (666 315)   | (40 913 96  |
| Balance of cash from investment operations  | 4200   | (12 269 585)  | (47 657 36  |
| Cash flow from financial operations   |  |   |   |
| Total receipts  | 4310   | 31 681 717  | 95 901 23   |
| including:  |  |   |   |
| credits and loans   | 4311   | 31 676 152  | 95 893 70   |
| monetary contributions from owners (shareholders)   | 4312   | 0   |   |
| from share issuance, increase of participation shares   | 4313   | 0   |   |
| from issuance of bonds, bills of exchange and other debt securities etc   | 4314 4319  | 5 565   | 7 52  |
| other receipts<br>Total payments  | 4319   | (45 385 986)  | (24 847 52  |
| including:  | 4520   | (45 505 700)  | (24 047 52  |
| to owners (shareholders) due to buyback of shares (participation stakes) of the organization or cessation of  | f  |   |   |
|   | 4321   | (267 761)   | (24 67  |
| participation   | 4321   | (   | <u>, , , , , , , , , , , , , , , , , , , </u>   |
|   | 4521   |   |   |
|   | 4322   | (25 424 735)  | (20 332 23  |
| participation for payment of dividends and other distribution payments  | 4322   | (25 424 735)  |   |
| participation<br>for payment of dividends and other distribution payments<br>due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans   | 4322<br>4323   | (17 257 147)  | (2 962 04   |
| participation<br>for payment of dividends and other distribution payments<br>due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans<br>for payment of profit tax from profits received as dividends   | 4322<br>4323<br>4324   |   | (2 962 04   |
| participation<br>for payment of dividends and other distribution payments<br>due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans<br>for payment of profit tax from profits received as dividends<br>other payments   | 4322<br>4323<br>4324<br>4329                                 | (17 257 147)<br>(2 436 343)<br>0  | (2 962 04<br>(152856  |
| participation for payment of dividends and other distribution payments due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans for payment of profit tax from profits received as dividends other payments Balance of cash from financial operations   | 4322<br>4323<br>4324<br>4329<br>4300                         | (17 257 147)<br>(2 436 343)<br>(13 704 269)                             | (2 962 04<br>(152856<br>71 053 71   |
| participation for payment of dividends and other distribution payments due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans for payment of profit tax from profits received as dividends other payments Balance of cash from financial operations Balance of cash in reporting period   | 4322<br>4323<br>4324<br>4329<br>4300<br>4400                 | (17 257 147)<br>(2 436 343)<br>(13 704 269)<br>22 320 532               | (2 962 04<br>(152856<br>71 053 71<br>9 033 11   |
| participation for payment of dividends and other distribution payments due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans for payment of profit tax from profits received as dividends other payments Balance of cash from financial operations Balance of cash in reporting period Opening balance - cash and cash equivalents | 4322<br>4323<br>4324<br>4329<br>4300<br>4300<br>4400<br>4450 | (17 257 147)<br>(2 436 343)<br>(13 704 269)<br>22 320 532<br>20 741 342 | (2 962 04<br>(152856<br>71 053 71<br>9 033 11<br>11 016 90                                      |
| participation for payment of dividends and other distribution payments due to cancellation (buyback) of bills of exchange and other debt securities, repayment of loans for payment of profit tax from profits received as dividends other payments Balance of cash from financial operations Balance of cash in reporting period   | 4322<br>4323<br>4324<br>4329<br>4300<br>4400                 | (17 257 147)<br>(2 436 343)<br>(13 704 269)<br>22 320 532               | (20 332 23<br>(2 962 04<br>(152856<br>71 053 71<br>9 033 11<br>11 016 90<br>20 741 34<br>691 32 |

| Director  |             | V. Baumgertner               |
|-----------|-------------|------------------------------|
|           | (signature) | (clarification of signature) |
| ""        |             | 20                           |
| Approved: |             |                              |
| au 1 a    |             |                              |

Chief S. Zotova Accountant (signature) (clarification of signature)

### Notes to balance sheet and income statement (thousand rubles)

### 1. Intangible assets and costs of R&D, experimental design and technological work 1.1. Existence and flow of intangible assets

|                                      |      |                  | As of begin   | ning of the year                                       |            |               | Changes  | in period                |                           |               |  | As of the end | As of the end of the period                            |  |
|--------------------------------------|------|------------------|---------------|--|------------|---------------|--|--------------------------|---------------------------|---------------|--|---------------|--|--|
|                                      |      |                  |               |  |            | retired       |  |                          |                           |               | aluation   |               |  |  |
| Indicator                            | Code | Period           | initial value | accumulated<br>depreciation and<br>depreciation losses | received   | initial value | accumulated<br>depreciation and<br>depreciation losses | accumulated depreciation | loss from<br>depreciation | initial value | accumulated<br>depreciation<br>and<br>depreciation | initial value | accumulated<br>depreciation and<br>depreciation losses |  |
| Total intangible assets, including:  | 5100 | for 20 <u>12</u> | 19 106        | (9 664)  | 35 196 271 | (18)          | 6  | (5 924)                  | -                         | -             | -  | 35 215 359    | (15 582)   |  |
| i otai intangibie assets, including. | 5110 | for 20 <u>11</u> | 13 118        | (4 082)  | 5 996      | (8)           | 3  | (5 585)                  | -                         | -             | -  | 19 106        | (9 664)  |  |
| patents                              | 5101 | for 20 <u>12</u> | 77            | (26)   | -          | (18)          | 6  | (8)                      | -                         | -             | -  | 59            | (28)   |  |
| patents                              | 5111 | for 20 <u>11</u> | 30            | (11)   | 55         | (8)           | 3  | (18)                     | -                         | -             | -  | 77            | (26)   |  |
| trademarks                           | 5102 | for 20 <u>12</u> | 1 614         | (1 115)  | -          | -             | -  | (163)                    | -                         | -             | -  | 1 614         | (1 278)  |  |
|                                      | 5112 | for 20 <u>11</u> | 1 587         | (951)  | 27         | -             | -  | (164)                    | -                         | -             | -  | 1 614         | (1 115)  |  |
| software                             | 5103 | for 20 <u>12</u> | 16 538        | (7 771)  | 3 531      | -             | -  | (5 487)                  | -                         | -             | -  | 20 069        | (13 258)   |  |
|                                      | 5113 | for 20 <u>11</u> | 10 624        | (2 795)  | 5 914      | -             | -  | (4 976)                  | -                         | -             | -  | 16 538        | (7 771)  |  |
| exclusive rights                     | 5104 | for 20 <u>12</u> | 851           | (745)  | 35 192 740 | -             | -  | (265)                    | -                         | -             | -  | 35 193 591    | (1 010)  |  |
|                                      | 5114 | for 20 <u>11</u> | 851           | (319)  | -          | -             | -  | (426)                    | -                         | -             | -  | 851           | (745)  |  |
| other                                | 5105 | for 20 <u>12</u> | 26            | (7)  | -          | -             | -  | (1)                      | -                         | -             | -  | 26            | (8)  |  |
| ouici                                | 5115 | for 20 <u>11</u> | 26            | (6)  | -          | -             | -  | (1)                      | -                         | -             | -  | 26            | (7)  |  |

## 1.2. Initial cost of intangible assets created by the organization

| Indicator Code |      | as of <u>31 December</u><br>20 12 | <u>as of 31 December</u><br>20 <u>11</u> | <u>as of 31 December</u><br>20 <u>10</u> |
|----------------|------|-----------------------------------|--|--|
| Total          | 5120 | 19                                | 21                                       | 21                                       |

### 1.3. Fully paid intangible assets

| Indicator             | Code | as of <u>31 December</u><br>20 <u>12</u> | as of 31 December<br>20 <u>11</u> | <u>as of 31 December</u><br>20 <u>10</u> |  |  |
|-----------------------|------|--|-----------------------------------|--|--|--|
| Total                 | 5130 | 1 076                                    | 225                               | -  |  |  |
| including:<br>patents | 5131 | -  | -                                 | -  |  |  |
| trademarks            | 5132 | -  | -                                 | -  |  |  |
| software              | 5133 | 225                                      | 225                               | -  |  |  |
| exclusive rights      | 5134 | 851                                      | -                                 | -  |  |  |
| other                 | 5135 | -  | -                                 | -  |  |  |

#### 1.4. R&D results

|   |              |      |           | As of beginning of period |                                 |          | Changes in pe | As of the end of period                     |                              |               |                              |
|---|--------------|------|-----------|---------------------------|---------------------------------|----------|---------------|---|------------------------------|---------------|------------------------------|
|   | Indicator Co |      |           | initial value             | portion of value written off to | received | retired       |   | portion of value written     | initial value | portion of value written off |
|   |              |      | Period    | expenses                  |                                 |          | initial value | portion of value written off<br>to expenses | off to expenses in<br>period |               | to expenses                  |
| Ī | R&D total    | 5140 | for 20 12 | 450                       | (287)                           | 27 408   | -             | -   | (2 741)                      | 27 858        | (3 028)                      |
|   | XaD wai      | 5150 | for 20 11 | 450                       | (137)                           | -        | -             | -   | (150)                        | 450           | (287)                        |

1.5. Unfinished and unregistered R&D, unfinished operations for acquisition of intangible assets

|  |      |           |                             |                 | Changes in period                                |   |                         |
|--|------|-----------|-----------------------------|-----------------|--|---|-------------------------|
| Indicator  | Code | Period    | As of beginning of the year | Costs of period | Costs written off due to lack of positive result | Recorded as intangible assets or<br>R&D | As of the end of period |
| Costs of unfinished R&D - total                              | 5160 | for 20 12 | 7 802                       | 35 452 975      | (265 263)  | (35 192 046)                            | 3 468                   |
| Costs of ultilitistica R&D - total                           | 5170 | for 20 11 | 160                         | 7 654           | (12)   | -                                       | 7 802                   |
| Unfinished operations for acquisition of intangible assets - | 5180 | for 20 12 | 48 356                      | 45 314          | (7 830)  | (28 772)                                | 57 068                  |
| total  | 5190 | for 20 11 | 11 210                      | 41 989          | (2 043)  | (2 800)                                 | 48 356                  |

| 2.Capital assets                             |        |
|--|--------|
| 2.1. Existence and transactions with capital | assets |

|   |              |                  | As of beginnin | g of year                |                        |               | Changes in pe            | riod                     |               |                             | As of the end           | of the period            |
|---|--------------|------------------|----------------|--------------------------|------------------------|---------------|--------------------------|--------------------------|---------------|-----------------------------|-------------------------|--------------------------|
|   |              |                  |                |                          |                        | retired a     | issets                   |                          | re-e          | valuation                   |                         | •                        |
| Indicator   | Code         | Period           | initial value  | accumulated depreciation | received               | initial value | accumulated depreciation | accumulated depreciation | initial value | accumulated<br>depreciation | initial value           | accumulated depreciation |
| Capital assets (without<br>income-bearing<br>investments into | 5200         | for 20 <u>12</u> | 73 774 050     | (32 422 008)             | 10 826 660             | (1 752 249)   | 1 251 988                | (7 532 468)              | -             | -                           | 82 848 461              | (38 702 488)             |
| tangible assets), total,<br>including                         | 5210         | for 20 <u>11</u> | 34 133 086     | (13 413 033)             | 41 880 256             | (2 239 292)   | 1 012 699                | (20 021 674)             | -             | -                           | 73 774 050              | (32 422 008)             |
| buildings   | 5201         | for 20 <u>12</u> | 9 776 840      | (1 767 519)<br>(902 382) | 2 014 345<br>4 649 334 | (332 800)     | 74 241<br>32 504         | (284 898)<br>(897 641)   | -             | -                           | 11 458 385<br>9 776 840 | (1 978 176)              |
|   | 5211<br>5202 | for 20 11        | 5 333 386      |                          |                        | (205 880)     |                          | (                        | -             | -                           |                         | (1 767 519)              |
| structures and transfer<br>devices                            | 5202         | for 20 12        | 14 199 952     | (5 632 832)              | 2 531 286              | (147 202)     | 49 958                   | (1 146 603)              | -             | -                           | 16 584 036              | (6 729 477)              |
| devices   | 5212         | for 20 11        | 6 265 360      | (2 628 453)              | 7 969 151              | (34 559)      | 19 781                   | (3 024 160)              | -             | -                           | 14 199 952              | (5 632 832)              |
| machines and  | 5203         | for 20 12        | 41 824 274     | (21 088 935)             | 5 922 289              | (1 138 638)   | 1 026 737                | (5 547 297)              | -             | -                           | 46 607 925              | (25 609 495)             |
| equipment   | 5213         | for 20 11        | 18 170 798     | (8 250 243)              | 25 336 208             | (1 682 732)   | 728 786                  | (13 567 478)             | -             | -                           | 41 824 274              | (21 088 935)             |
| production stock  | 5204         | for 20 12        | 198 417        | (142 107)                | 13 764                 | (14 085)      | 12 751                   | (16 224)                 | -             | -                           | 198 096                 | (145 580)                |
|   | 5214         | for 20 11        | 105 843        | (79 946)                 | 135 626                | (43 052)      | 42 502                   | (104 663)                | -             | -                           | 198 417                 | (142 107)                |
|   | 5205         | for 20 12        | 7 296 060      | (3 790 615)              | 333 700                | (102 144)     | 88 301                   | (537 358)                | -             | -                           | 7 527 616               | (4 239 672)              |
| vehicles  | 5215         | for 20 11        | 4 063 660      | (1 552 009)              | 3 505 192              | (272 792)     | 189 126                  | (2 427 732)              | -             | -                           | 7 296 060               | (3 790 615)              |
| 111   | 5206         | for 20 12        | 3 166          | -                        | 5 461                  | -             | -                        | -                        | -             | -                           | 8 627                   | -                        |
| perennial plantings   | 5216         | for 20 11        | 3 166          | -                        | -                      | -             | -                        | -                        | -             | -                           | 3 166                   | -                        |
| land plots  | 5207         | for 20 12        | 475 126        | -                        | 5 815                  | (17 360)      | -                        | -                        | -             | -                           | 463 581                 | -                        |
| ranu piots  | 5217         | for 20 11        | 190 658        | -                        | 284 745                | (277)         | -                        | -                        | -             | -                           | 475 126                 | -                        |
| other   | 5208         | for 20 12        | 215            | -                        | -                      | (20)          | -                        | (88)                     | -             | -                           | 195                     | (88)                     |
| ould  | 5218         | for 20 11        | 215            | -                        | -                      | -             | -                        | -                        | -             | -                           | 215                     | -                        |
| Included in income-<br>bearing investments                    | 5220         | for 20 <u>12</u> | 2 284 442      | (467 833)                | 160 905                | (1 924 328)   | 444 822                  | (114 471)                | -             | -                           | 521 019                 | (137 482)                |
| into tangible assets -<br>total, including                    | 5230         | for 20 <u>11</u> | 409 652        | (104 342)                | 1 934 080              | (59 290)      | 21 372                   | (384 863)                | -             | -                           | 2 284 442               | (467 833)                |
| buildings   | 5221         | for 20 12        | 710 717        | (50 698)                 | -                      | (589 518)     | 57 466                   | (13 053)                 | -             |                             | 121 199                 | (6 285)                  |
| buildings   | 5231         | for 20 11        | 113 558        | (3 191)                  | 597 159                | -             | -                        | (47 507)                 | -             | -                           | 710 717                 | (50 698)                 |
| structures and transfer<br>devices                            | 5222         | for 20 12        | 73 201         | (10 546)                 | 1 898                  | (73 049)      | 13 193                   | (2 760)                  | -             | -                           | 2 050                   | (113)                    |
| devices   | 5232         | for 20 11        | 886            | (269)                    | 72 459                 | (144)         | 92                       | (10 369)                 | -             | -                           | 73 201                  | (10 546)                 |
| machines and  | 5223         | for 20 12        | 1 345 485      | (330 736)                | 156 671                | (1 235 666)   | 359 955                  | (84 136)                 | -             | -                           | 266 490                 | (54 917)                 |
| equipment   | 5233         | for 20 11        | 159 556        | (43 672)                 | 1 240 934              | (55 005)      | 17 866                   | (304 930)                | -             | -                           | 1 345 485               | (330 736)                |
| production stock  | 5224         | for 20 12        | 651            | (563)                    | 633                    | -             | -                        | (67)                     | -             | -                           | 1 284                   | (630)                    |
|   | 5234         | for 20 11        | 1 029          | (767)                    | -                      | (378)         | 337                      | (133)                    | -             | -                           | 651                     | (563)                    |
| vehicles  | 5225         | for 20 12        | 154 388        | (75 290)                 | 1 703                  | (26 095)      | 14 208                   | (14 455)                 | -             | -                           | 129 996                 | (75 537)                 |
| venicles  | 5235         | for 20 11        | 134 623        | (56 443)                 | 23 528                 | (3 763)       | 3 077                    | (21 924)                 | -             | -                           | 154 388                 | (75 290)                 |
| perennial plantings   | 5226         | for 20 12        | -              | -                        | -                      | -             | -                        | -                        | -             | -                           | -                       | -                        |
| pereninai piantings   | 5236         | for 20 11        | -              | -                        | -                      | -             | -                        | -                        | -             | -                           | -                       | -                        |
| land plots  | 5227         | for 20 12        | -              | -                        | -                      | -             | -                        | -                        | -             | -                           | -                       | -                        |
|   | 5237         | for 20 11        | -              | -                        | -                      | -             | -                        | -                        | -             | -                           | -                       | -                        |
| other   | 5228         | for 20 <u>12</u> | -              | -                        | -                      | -             | -                        | -                        | -             | -                           | -                       | -                        |
|   | 5238         | for 20 11        | -              | -                        | -                      | -             | -                        | -                        | -             | -                           | -                       | -                        |

## 2.2. Unfinished capital investments

| Indicator   | Code | Period           | As of beginning of period |                 |             | As of the end of period          |                         |
|---|------|------------------|---------------------------|-----------------|-------------|----------------------------------|-------------------------|
| Indicator   | Code | renou            | As of beginning of period | Costs in period | Written off | Recorded as capital assets/value | As of the end of period |
| Unfinished construction, unfinished operations for acquisition. | 5240 | for 20 12        | 26 088 515                | 16 451 807      | (4 963 350) | (10 843 849)                     | 26 733 123              |
| modernization etc of capital assets - total                     | 5250 | for 20 <u>11</u> | 22 227 658                | 17 810 859      | (3 757 665) | (10 192 337)                     | 26 088 515              |
| including:  | 5241 | for 20 12        | 5 223                     | 1 637           | -           | (5 815)                          | 1 045                   |
| acquisition of land plots                                       | 5251 | for 20 11        | -                         | 20 152          | -           | (14 929)                         | 5 223                   |
| acquisition of capital assets                                   | 5242 | for 20 12        | 4 783 101                 | 9 088 573       | (4 675 223) | (3 530 515)                      | 5 665 936               |
| acquisition of capital assets                                   | 5252 | for 20 11        | 6 151 661                 | 5 729 312       | (3 755 543) | (3 342 329)                      | 4 783 101               |
| construction of capital assets                                  | 5243 | for 20 12        | 21 300 191                | 7 361 597       | (288 127)   | (7 307 519)                      | 21 066 142              |
| construction of capital assets                                  | 5253 | for 20 11        | 16 075 997                | 12 061 395      | (2 122)     | (6 835 079)                      | 21 300 191              |

## 2.3. Changes in value of capital assets as the results of completed construction, re-construction

or partial liquidation

| Indicator  | Code | for 20 <u>12</u> | for 20 <u>11</u> |
|--|------|------------------|------------------|
| Increased value of capital assets as the result of completed<br>construction, reconstruction, re-equipment - total | 5260 | 3 169 811        | 1 766 040        |
| including<br>buildings and structures  | 5261 | 2 304 230        | 1 177 075        |
| machines, equipment, vehicles  | 5262 | 865 245          | 588 965          |
| other  | 5263 | 336              | -                |
| Reduced value of capital assets due to partial liquidation -<br>total  | 5270 | (114 483)        | (4 080)          |
| including<br>buildings and structures  | 5271 | (34 782)         | (1 870)          |
| machines, equipment, vehicles  | 5272 | (79 690)         | (2 162)          |
| other  | 5273 | (11)             | (48)             |

| Indicator   | Code | as of <u>31 December</u><br>20 <u>12</u> | <u>as of 31 December</u><br>20 <u>11</u> | as of 31 December<br>20 10 |
|---|------|--|--|----------------------------|
| On-balance sheet leased out capital assets                    | 5280 | 2 273 756                                | 4 227 346                                | 1 210 140                  |
| Off-balance sheet leased out capital assets                   | 5281 |  |  | -                          |
| On-balance sheet leased capital assets                        | 5282 |  | 391 628                                  | -                          |
| Off-balance sheet leased capital assets                       | 5283 | 2 208 652                                | 2 220 518                                | 1 116 783                  |
| Real property put in commission undergoing state registration | 5284 |  |  | -                          |
| Conserved capital assets                                      | 5285 | 1 197 664                                | 604 534                                  | 226 399                    |
| Other use of capital assets (pledged etc)                     | 5286 | -  | -  | -                          |

### 2.4. Other use of capital assets

#### 3. Financial investments 3.1. Existence and flow of financial investments

|   |      |                  | As of beginning of | period   |            |               | changes in per | iod   |                             | As of the end | d of period |
|---|------|------------------|--------------------|----------|------------|---------------|----------------|---|-----------------------------|---------------|-------------|
|   |      |                  |                    |          |            | retired (ca   | ncelled)       | accumulated   | current market value        |               |             |
| Indicator   | Code | Period           | Initial value      | adjusted | received   | initial value | adjusted       | interest (including bringing<br>initial value to nominal value) | (loss from<br>depreciation) | initial value | adjusted    |
| Long term total                                       | 5301 | for 20 12        | 52 642 820         | 526 767  | 18 561 035 | (56 025 976)  | (1 170 671)    | -   | (178 118)                   | 15 177 879    | (822 022)   |
| Long-term, total                                      | 5311 | for 20 11        | 1 963 130          | 197 261  | 55 567 031 | (4 887 341)   | (201 314)      | -   | 530 820                     | 52 642 820    | 526 767     |
| including:  | 5302 | for 20 12        | 28 021 572         | (72 367) | 48 304     | (20 866 471)  | 67 667         | -   | -                           | 7 203 405     | (4 700)     |
| investments into subsidiaries and dependent companies | 5312 | for 20 11        | 1 465 798          | -        | 26 556 654 | (880)         | -              | -   | (72 367)                    | 28 021 572    | (72 367)    |
| investments into other organizations                  | 5303 | for 20 12        | 233 213            | (8 235)  | 116        | (3 313)       | 567            | -   | (1)                         | 230 016       | (7 669)     |
| investments into other organizations                  | 5313 | for 20 11        | 13 332             | 197 261  | 563 565    | (343 684)     | (197 261)      |   | (8 235)                     |               | (8 235)     |
| other   | 5304 | for 20 12        | 24 388 035         | 607 369  | 18 512 615 | (35 156 192)  | (1 238 905)    |   | (178 117)                   | 7 744 458     | (809 653)   |
|   | 5314 | for 20 11        | 484 000            | -        | 28 446 812 | (4 542 777)   | (4 053)        | -   | 611 422                     | 24 388 035    | 607 369     |
| Short-term, total                                     | 5305 | for 20 12        | 158                | -        | -          | -             | -              | -   | -                           | 158           | -           |
| Short-term, total                                     | 5315 | for 20 11        | -                  | -        | 54 258     | (54 100)      | -              | -   | -                           | 158           | -           |
| including:  | 5306 | for 20 12        |                    | -        | -          | -             | -              | -   | -                           | -             | -           |
| deposits  | 5316 | for 20 11        | -                  | -        | -          | -             | -              | -   | -                           | -             | -           |
| other   | 5307 | for 20 12        | -                  | -        | -          | -             | -              | -   | -                           | -             | -           |
|   | 5317 | for 20 11        | -                  | -        | 54 258     | (54 100)      |                | -   | -                           | 158           | -           |
|   | 5300 | for 20 12        | 52 642 978         | 526 767  | 18 561 035 | (56 025 976)  | (1 170 671)    | -   | (178 118)                   | 15 178 037    | (822 022)   |
| Total financial investments                           | 5310 | for 20 <u>11</u> | 1 963 130          | 197 261  | 55 621 289 | (4 941 441)   | (201 314)      | -   | 530 820                     | 52 642 978    | 526 767     |

### 3.2. Other use of financial investments

| Indicator  | Code | as of | <u>as of 31 December</u><br>20 <u>11</u> | as of 31 December<br>20 10 |
|--|------|-------|--|----------------------------|
| Pledged financial investments - total                      | 5320 | -     | -  | -                          |
| Financial investments transferred to third parties (except |      |       |  |                            |
| sales), total  | 5325 | -     | -  | -                          |
| Other use of financial investments                         | 5329 | -     | -  | -                          |

### 4.1. Existence and flow of reserves

|  |      | As of beginning of | of year                                  | Changes in period                    |                            |               |   |                                 | As of the end of period                |           |                                      |
|--|------|--------------------|--|--------------------------------------|----------------------------|---------------|---|---------------------------------|--|-----------|--------------------------------------|
| Indicator  | Code | Period             | Self cost                                | Total reserve for reduction of value | receipts and costs         | self cost     | total reserve for<br>reduction of value | loss from<br>reduction of value | flow of reserves (among groups, types) | self cost | total reserve for reduction of value |
| Total reserves                                   | 5400 | for 20 <u>12</u>   | 5 345 694                                | -                                    | 184 510 755                | (184 381 696) | -                                       | 2 849                           | x                                      | 5 474 753 | -                                    |
| i otai reserves                                  | 5420 | for 20 <u>11</u>   | 3 088 128                                | -                                    | 181 796 019                | (179 534 232) | -                                       | 9 710                           | x                                      | 5 349 915 | -                                    |
| including:                                       | 5401 | for 20 12          | 1 219 085                                |                                      | 1 711 125                  | (1 930 353)   |   | 2 128                           | 1 515 255                              | 999 857   | -                                    |
| raw materials and materials                      | 5421 | for 20 11          | 326 915                                  | -                                    | 4 013 142                  | (3 120 972)   | -                                       | 4 548                           | 1 267 440                              | 1 219 085 | -                                    |
|  | 5402 | for 20 12          | -  | -                                    | -                          | -             | -                                       | -                               | -                                      | -         | -                                    |
| materials created in house                       | 5422 | for 20 11          | -  | -                                    | -                          | -             | -                                       | -                               | -                                      | -         | -                                    |
|  | 5403 | for 20 12          | 206 752                                  | -                                    | 545 996                    | (549 241)     |   | 67                              |  | 203 507   | -                                    |
| fuel   | 5423 | for 20 11          | 53 136                                   | -                                    | 975 812                    | (822 196)     | -                                       | 92                              | 314 795                                | 206 752   | -                                    |
|  | 5404 | for 20 12          | 400                                      | -                                    | 3                          | (147)         |   |                                 |  | 256       | -                                    |
| receptacles and packaging materials              | 5424 | for 20 11          | -  | -                                    | 77 743                     | (77 343)      | -                                       | -                               | 335                                    | 400       | -                                    |
|  | 5405 | for 20 12          | 933 506                                  | -                                    | 1 138 440                  | (1 099 559)   |   | 561                             | 530 883                                | 972 387   | -                                    |
| spare parts                                      | 5425 | for 20 11          | 572 287                                  | -                                    | 1 699 067                  | (1 337 848)   | -                                       | 4 420                           | 358 926                                | 933 506   | -                                    |
|  | 5406 | for 20 12          | 14 827                                   | -                                    | 176 057                    | (154 979)     |   |                                 | 31 184                                 | 35 905    | -                                    |
| other materials                                  | 5426 | for 20 11          | 16 085                                   | -                                    | 121 344                    | (122 602)     | -                                       | -                               | 11 749                                 | 14 827    | -                                    |
| production stocks                                | 5407 | for 20 12          | 114 325                                  | -                                    | 203 741                    | (198 065)     |   | 56                              | 212 720                                | 120 001   | -                                    |
| production stocks                                | 5427 | for 20 11          | 32 964                                   | -                                    | 255 447                    | (174 086)     | -                                       | 519                             | 113 313                                | 114 325   | -                                    |
| Rearers and fatteners                            | 5408 | for 20 12          | 8 781                                    | -                                    | 22                         | (8 803)       | -                                       | -                               | -                                      | -         | -                                    |
| Rearers and fatteners                            | 5428 | for 20 11          | -  | -                                    | 41 759                     | (32 978)      | -                                       | -                               | -                                      | 8 781     | -                                    |
| finished product and goods for re-sale           | 5409 | for 20 12          | 1 048 859                                | -                                    | 25 017 256                 | (25 307 143)  | -                                       | -                               | -                                      | 758 972   | -                                    |
| missieu product and goods for re-sale            | 5429 | for 20 11          | 992 119                                  | -                                    | 20 521 167                 | (20 464 427)  | -                                       | -                               | -                                      | 1 048 859 | -                                    |
| 1 1 1 1  | 5410 | for 20 12          | 1 440 666                                | -                                    | 29 439 412                 | (28 897 005)  | -                                       | -                               | -                                      | 1 983 073 | -                                    |
| goods delivered                                  | 5431 | for 20 11          | 796 925                                  | -                                    | 26 609 355                 | (25 965 614)  | -                                       | -                               | -                                      | 1 440 666 | -                                    |
| other materials                                  | 5411 | for 20 12          | 358 493                                  | -                                    | 126 278 703                | (126 236 401) |   | 37                              | -                                      | 400 795   | -                                    |
|  | 5431 | for 20 11          | 297 697                                  | -                                    | 127 481 183                | (127 416 166) | -                                       | 131                             | -                                      | 362 714   | -                                    |
|  |      |                    | 4.2. Pledged reserves                    |                                      |                            |               |   |                                 |  |           |                                      |
| Indicator  | Code |                    | as of <u>31 December</u><br>20 <u>12</u> |                                      | as of 31 December<br>20 11 | <u>a</u>      | <u>s of 31 December</u><br>20 <u>10</u> |                                 |  |           |                                      |
| Reserves unpaid for as of reporting date - total | 5440 |                    |  | -                                    |                            | -             |   | -                               |  |           |                                      |
| Reserves pledge under agreement, total           | 5445 |                    |  | -                                    |                            | -             |   | -                               |  |           |                                      |

### 5. Accounts payable and receivable

### 5.1. Existence and flow of accounts receivable

|  |              |                               | As of beginn                   | ing of year                 | Changes in period                                 |  |                                |   |                           |  | As of end of period               |                             |
|--|--------------|-------------------------------|--------------------------------|-----------------------------|---|--|--------------------------------|---|---------------------------|--|-----------------------------------|-----------------------------|
| Indicator  | Code         | Period                        | as per conditions of agreement | provisions for<br>bad debts | Inc<br>as the result of<br>economic<br>operations | oming<br>interest and fines<br>payable | paid                           | Outgoing<br>written off<br>to financial<br>result | reserve<br>reconstitution | transferred from<br>long-term to short<br>term | as per conditions<br>of agreement | provisions for<br>bad debts |
|  | 5501         | for 20 <u>12</u>              | 40 588                         | -                           | 359   | -                                      | (4 475)                        | -   | -                         | -  | 36 472                            | -                           |
| Total long-terms accounts receivable             | 5521         | for 20 <u>11</u>              | 870                            | -                           | 47 814  | -                                      | (8 040)                        | -   | -                         | (56)   | 40 588                            | -                           |
| Total short-term accounts receivable             | 5510         | for 20 <u>12</u>              | 19 604 144                     | (147 870)                   | 289 688 889                                       | -                                      | (280 496 184)                  | -   | 14 539                    | -  | 28 796 849                        | (133 331)                   |
|  | 5530         | for 20 <u>11</u>              | 7 249 564                      | (75 880)                    | 259 510 224                                       | -                                      | (247 155 700)                  | -   | (71 990)                  | 56   | 19 604 144                        | (147 870)                   |
| including: settlements with customers and buyers | 5511         | for 20 <u>12</u>              | 14 403 012                     | (63 086)                    | 118 768 333                                       |  | (121 612 787)                  |   | (23 560)                  | -  | 11 558 558                        | (86 646)                    |
| including, settlements with customers and ouyers | 5531         | for 20 <u>11</u>              | 3 978 461                      | (61 378)                    | 111 860 234                                       | -                                      | (101 435 683)                  | -   | (1 708)                   | -  | 14 403 012                        | (63 086)                    |
| settlements with non-budgetary funds             | 5512         | for 20 12                     | 251                            | -                           | 138 486   | -                                      | (134 744)                      | -   | -                         | -  | 3 993                             | -                           |
|  | 5532         | for 20 <u>11</u>              | 4 093                          | -                           | (3 842)   | -                                      | -                              | -   | -                         | -  | 251                               | -                           |
| settlements with the budget                      | 5513         | for 20 12                     | 1 300 594                      |                             | 12 017 600  |  | (1 406 429)                    | -   | -                         | -  | 11 911 765                        | -                           |
| sectorions with the staget                       | 5533         | for 20 <u>11</u>              | 1 448 096                      | -                           | 1 761 399   | -                                      | (1 908 901)                    | -   | -                         | -  | 1 300 594                         | -                           |
| advances paid                                    | 5514         | for 20 <u>12</u>              | 2 685 958                      | (10 264)                    | 21 419 865  |  | (20 166 328)                   |   | (19 680)                  | -  | 3 939 495                         | (29 944)                    |
| -  | 5534<br>5515 | for 20 <u>11</u><br>for 20 12 | 1 544 440<br>1 214 329         | (69)                        | 18 152 190<br>137 344 605                         | -                                      | (17 010 672)<br>(137 175 896)  |   | (10 195)<br>57 779        | -  | 2 685 958<br>1 383 038            | (10 264)<br>(16 741)        |
| other receivables                                | 5535         | for 20 <u>12</u>              | 274 474                        | (14 433)                    | 127 740 243                                       | -                                      | (137 175 896)<br>(126 800 444) |   | (60 087)                  | 56   |                                   | (74 520)                    |
|  | 5500         | for 20 12                     | 19 644 732                     | (147 870)                   | 289 689 248                                       |  | (280 500 659)                  |   | 14 539                    | x  | 28 833 321                        | (133 331)                   |
| Total  | 5520         | for 20 11                     | 7 250 434                      | (75 880)                    | 259 558 038                                       | -                                      | (247 163 740)                  |   | (71 990)                  |  | 19 644 732                        | (147 870)                   |

#### 5.2. Overdue accounts receivable

| Indicator | Code | as o: 3<br>20 12 | 1 December          | <u>as of 31 I</u><br>20 <u>11</u> | December            | <u>as of 31 De</u><br>20 <u>10</u> | as of 31 December<br>20 <u>10</u> |  |  |
|-----------|------|------------------|---------------------|-----------------------------------|---------------------|------------------------------------|-----------------------------------|--|--|
|           |      | Accounted        | Balance-sheet value | Accounted                         | Balance-sheet value | Accounted                          | Balance-sheet                     |  |  |
| Total     | 5540 | 184 398          | 51 067              | 212 874                           | 65 003              | 221 847                            | 145 967                           |  |  |

### 5.3. Existence and flow of accounts payable

|   |      |                  |                                 | Changes in period  |                         |               |                                 |  |                                |
|---|------|------------------|---------------------------------|--|-------------------------|---------------|---------------------------------|--|--------------------------------|
|   |      |                  |                                 | Incomir  | ıg                      | Out           | tgoing                          |  |                                |
| Indicator   | Code | Period           | Balance as of beginning of year | as the result of economic<br>operations (amount of debt<br>under transaction, operation) | interest payable, fines | payment       | writing off to financial result | transferred from long-<br>term to short-term | Balance as of end<br>of period |
|   | 5551 | for 20 <u>12</u> | 20 000 000                      | -  | -                       | (20 000 000)  | -                               | -  | -                              |
| Total long-term accounts payable                        | 5571 | for 20 <u>11</u> | -                               | 20 000 000   | -                       | -             | -                               | -  | 20 000 000                     |
| including; bills of exchange issued                     | 5552 | for 20 12        | 20 000 000                      |  | -                       | (20 000 000)  | -                               | -  | -                              |
| including, birts of exchange issued                     | 5572 | for 20 11        | -                               | 20 000 000   | -                       | -             | -                               | -  | 20 000 000                     |
|   | 5560 | for 20 <u>12</u> | 9 685 347                       | 235 908 952  | -                       | (238 235 720) | (18 628)                        | -  | 7 339 951                      |
| Total short-term accounts payable                       | 5580 | for 20 <u>11</u> | 2 796 542                       | 226 856 072  | -                       | (219 880 535) | (86 732)                        | -  | 9 685 347                      |
|   | 5561 | for 20 12        | 3 463 039                       | 50 985 476   |                         | (51 796 676)  | -                               | -  | 2 651 839                      |
| including: suppliers and contractors                    | 5581 | for 20 11        | 1 541 309                       | 44 379 384   | -                       | (42 457 654)  |                                 | -  | 3 463 039                      |
| Payables to employees                                   | 5562 | for 20 <u>12</u> | 605 648                         | 6 039 104  |                         | (6 040 518)   | -                               | -  | 604 234                        |
| rayables to employees                                   | 5582 | for 20 <u>11</u> | 266 752                         | 7 349 270  | -                       | (7 010 374)   | -                               | -  | 605 648                        |
| Payables to state non-budgetary funds                   | 5563 | for 20 <u>12</u> | 184 169                         | 1 354 959  |                         | (1 381 595)   | -                               | -  | 157 533                        |
| i ayaoto to sale non saugeary ranas                     | 5583 | for 20 <u>11</u> | 54 127                          | 2 206 052  | -                       | (2 076 010)   | -                               | -  | 184 169                        |
| Tax payables  | 5564 | for 20 12        | 165 988                         | 2 121 056  |                         | (1 995 994)   | -                               | -  | 291 050                        |
| Tax payables  | 5584 | for 20 11        | 455 396                         | 9 242 401  | -                       | (9 531 809)   | -                               | -  | 165 988                        |
| Advances received                                       | 5565 | for 20 12        | 589 365                         | 7 359 848  |                         | (7 360 488)   | -                               | -  | 588 725                        |
|   | 5585 | for 20 11        | 198 083                         | 7 242 391  | -                       | (6 851 109)   | -                               | -  | 589 365                        |
| Other creditors   | 5566 | for 20 <u>12</u> | 233 984                         | 141 889 223  |                         | (141 629 613) |                                 | -  | 493 594                        |
|   | 5586 | for 20 <u>11</u> | 194 785                         | 130 165 589  | -                       | (130 126 375) | (15)                            | -  | 233 984                        |
| Payables to participants (shareholders) of organization | 5567 | for 20 <u>12</u> | 4 443 154                       | 26 159 286   |                         | (28 030 836)  | (18 628)                        | -  | 2 552 976                      |
|   | 5587 | for 20 <u>11</u> | 86 090                          | 26 270 985   | -                       | (21 827 204)  | (86 717)                        | -  | 4 443 154                      |
| Total   | 5550 | for 20 <u>12</u> | 29 685 347                      | 235 908 952  | -                       | (258 235 720) | (18 628)                        | x  | 7 339 951                      |
|   | 5570 | for 20 <u>11</u> | 2 796 542                       | 246 856 072  | -                       | (219 880 535) | (86 732)                        | x  | 29 685 347                     |

### 5.4. Overdue accounts payable

| Indicator | Code | as o <u>31 December</u><br>20 <u>12</u> | <u>as of 31 December</u><br>20 <u>11</u> | as of 31 December<br>20 10 |
|-----------|------|---|--|----------------------------|
| Total     | 5590 | 91 523                                  | 38 867                                   | 56 578                     |

|   | 6. Costs of production |                  |                  |
|---|------------------------|------------------|------------------|
| Indicator   | Code                   | for 20 <u>12</u> | for 20 <u>11</u> |
| Material costs  | 5610                   | 26 090 990       | 21 676 893       |
| Costs of labor  | 5620                   | 6 195 172        | 5 611 795        |
| Social costs  | 5630                   | 1 244 150        | 1 220 951        |
| Depreciation  | 5640                   | 7 594 093        | 5 827 814        |
| Other costs   | 5650                   | 6 601 877        | 6 278 812        |
| Total by element  | 5660                   | 47 726 282       | 40 616 265       |
| Change of balance (growth [-],reduction [+]):<br>unfinished production, finished product etc (growth (-)) | 5670                   | 614 437          | -                |
| unfinished production, finished product etc .(reduction (-))  | 5680                   | -                | 461 462          |
| Total general expenses  | 5600                   | 47 111 845       | 41 077 727       |
| 7.  | Estimated liabilities  |                  |                  |

| Indicator                   | Code | Balance as of beginning<br>of year | Accepted  | Paid        | Written off as<br>excessive | Balance as of end of period |  |
|-----------------------------|------|------------------------------------|-----------|-------------|-----------------------------|-----------------------------|--|
| Total estimated liabilities | 5700 | 2 344 625                          | 1 966 424 | (1 317 459) | (1 806 653)                 | 1 186 937                   |  |
| including:                  | 5701 | 537 972                            | 1 570 937 | (1 317 459) |                             | 791 450                     |  |
| Provisions for future costs | 3701 | 551 912                            | 1 5/0 95/ | (1 517 459) | -                           | 791 450                     |  |
| Provisions for liabilities  | 5702 | -                                  | -         | -           | -                           | -                           |  |
| Other estimated liabilities | 5703 | 1 806 653                          | 395 487   | -           | (1 806 653)                 | 395 487                     |  |
| 8 Security for obligations  |      |                                    |           |             |                             |                             |  |

|  | 8. Security for obl | igations                              |  |                            |
|--|---------------------|---------------------------------------|--|----------------------------|
| Indicator                                  | Code                | as of <u>31 December</u><br>20 12     | <u>as of 31 December</u><br>20 <u>11</u> | as of 31 December<br>20 10 |
| Total received                             | 5800                | 642 233                               | 3 089                                    | 1 057                      |
| including:                                 |                     |                                       |  |                            |
| bills of exchange                          | 5801                | -                                     | -  | -                          |
| pledged property                           | 5802                | 642 233                               | 3 089                                    | 1 057                      |
| including:<br>capital assets               |                     | -                                     | -  | -                          |
| securities and other financial investments |                     | -                                     | -  | -                          |
| Other costs                                |                     | 642 233                               | 3 089                                    | 1 057                      |
| Total issued                               | 5810                | 50 024 270                            | 18 034 749                               | 17 495 863                 |
| including:                                 |                     |                                       |  |                            |
| bills of exchange                          | 5811                | -                                     | -  | -                          |
| pledged property                           | 5812                | 50 024 220                            | 18 034 441                               | 17 473 179                 |
| including:                                 |                     |                                       |  |                            |
| capital assets                             |                     | 8 526 888                             | 4 565 579                                | 4 565 579                  |
| securities and other financial investments |                     | -                                     | -  | -                          |
| Other costs                                |                     | 41 497 332                            | 13 468 862                               | 12 907 600                 |
| sureties and guarantees                    | 5813                | 50                                    | 308                                      | 22 684                     |
| 9. Go                                      | vernment aid        | · · · · · · · · · · · · · · · · · · · |  |                            |
|  |                     | £-= 20,12                             |  | f== 20_11                  |

| Indicator                               |      | for 20 <u>12</u>        |                  | for 20 <u>11</u>  |                         |  |
|---|------|-------------------------|------------------|-------------------|-------------------------|--|
| Total budget funds received             | 5900 |                         | 5 565            |                   | 7 529                   |  |
| including:                              |      |                         |                  |                   |                         |  |
| for current expenses                    | 5901 |                         | -                |                   | -                       |  |
| for investments into non-current assets | 5905 |                         | -                |                   | -                       |  |
| other                                   | 5906 |                         | 5 565            |                   | 7 529                   |  |
|   |      | As of beginning of year | received in year | Paid back in year | As of the end of period |  |
| Total public budget loans 12            | 5910 | -                       | -                | -                 | -                       |  |
| 20 11                                   | 5920 | -                       | -                | -                 | -                       |  |

