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Uralkali at a Glance



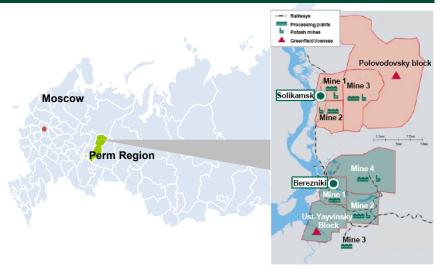
Overview of key financial & production figures

| (US\$ mln) | 1H 2012 | 2011 ¹ |
|--------------------------------|---------|-------------------|
| Sales volume, mln t | 5.1 | 10.6 |
| Net Revenue ² | 1 904 | 3 568 |
| EBITDA ³ | 1 400 | 2 459 |
| EBITDA margin ⁴ , % | 74% | 69% |

Leadership and Growth

- Leader in potash production
 - Ability to add 65% of 2012 capacity by 2021
- Leader in the potash export market
 - Top export market share c.41% in 1H 2012
- Lowest cost producer
 - Unit cash COGS 1H 2012 60 US\$ per tonne
- Experienced management team
- Commitment to high standards of corporate governance and sustainability

Production Assets



- 5 potash mines
- 6 potash producing plants + 1 carnallite plant
- 2 greenfield projects
- 2012 total production capacity 11.5 mln t
- Transshipment terminal with capacity of 6.2 mln t

Potash pure play global leader with unique fundamentals

Notae

- 1. 2011 results are given on a pro-forma basis (Uralkali financial results for 2011 + Silvinit financial results for 2011)
- 2. Net revenue represents adjusted revenue (sales net of freight, railway tariff and transshipment costs)
- 3. EBITDA is calculated as Operating Profit plus depreciation and amortization and does not include mine flooding costs
- 4. EBITDA margin is calculated as EBITDA divided by Net revenue

A Strategy to Deliver Future Growth



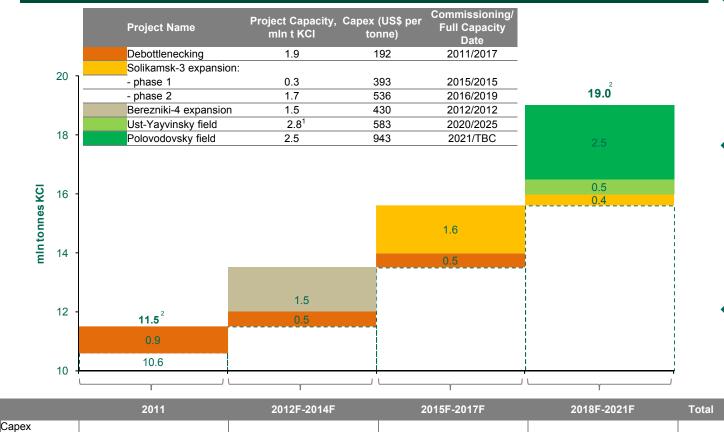
| Pure-potash focus and industry leadership | Focus on potash – nutrient which represents strongest investment story across fertilizer sector Aspire to strengthen leading global position supporting sustainable developments to global food supply |
|---|---|
| Capacity expansion to meet growing demand | Value accretive investment program to selectively expand production capacity Strategy of matching supply to demand |
| Robust capital structure | Retain robust capital structure (net debt: LTM EBITDA - 1.0x-2.0x) Maximize shareholder return through balanced approach to investing in organic growth and return of excess liquidity |
| Maximize efficiency through competitive cost position | Maintain and enhance position as one of the lowest cost potash producers globally Continuous improvements in operational efficiency and realization of synergies from combination with Silvinit |
| Focus on people and communities | Position Company as employer of choice amongst CIS mining companies Labor safety / employee development / community development |
| Promoting environmental safety | Delivering value whilst operating in a socially responsible manner Minimization of environmental impact of our operations |
| Leading corporate governance standards | Principles of openness, transparency and risk mitigationfor all stakeholders Continuous improvement in our leading corporate governance standards |

Clear strategic roadmap to drive longer term value creation and capital discipline

Expansion Programme







Asset Scale

- JORC resources of 8.6Bnt
- Including 4.4Bnt at Ust-Yayvinsky and Polovodovsky blocks

Attractive Mine Fundamentals

- Shallow mine depths (300-450m)
- Infrastructure already in place
- Strong geology, mining expertise

Cost Advantage

- Brownfield c.US\$420/t3
- Greenfield c. US\$750/t³
- Potash price to justify investments – c. US\$230/t⁴

For more details on Uralkali's expansion programme please visit www.uralkali.com/expansion_programme/

0.3

Sustaining long-term leadership on the most cost effective basis in the industry

1.9

5.8

2.3

Note

1. Including 0.5 mln tonnes of additional capacity and 2.3 million tonnes of new capacity that will substitute the depleting capacity of Berezniki-2 mine

1.2

- 2. Capacity is given as of the year end
- Weighted Average Cost
- . Required Rate of Return 15%

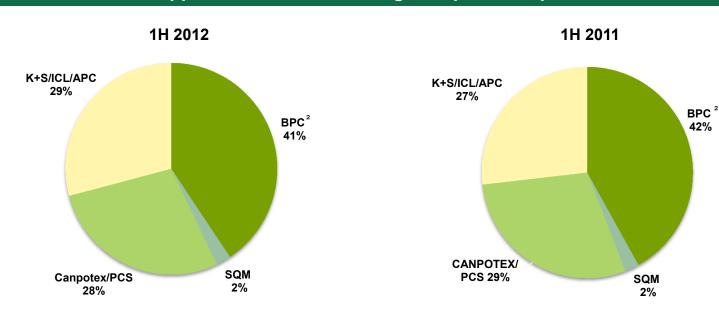
(expansion)

(US\$bn)

Uralkali traders in global potash export 1H 2012



Suppliers' market shares in global potash export 1



Source: IFA, companies' Earnings reports, Fertecon

In 1H 2012 some smaller suppliers increased their market shares in world potash export compared to previous year while offering higher leverage to potash prices

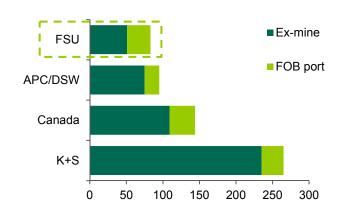
Notes:

- 1. Excluding Canadian potash export to the United States
- 2. Together with Uralkali Trading S.A

Leadership in Cost Position





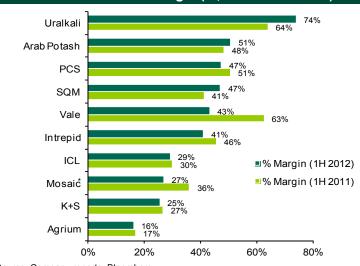


Source: Fertecon, May 2012

Unit Potash Cash COGS¹



Global Leader in Profitability in 1H 2012 EBITDA Margin (%, net sales based)



Source: Company reports, Bloomberg

Key Considerations

- Unit cash COGS for 1H 2012 60 US\$ per tonne
- One of the most profitable players in the industry by EBITDA margin

1.

^{*} Based on second half 2012 financial data for year ending May 31st 2012

Pro-forma 6M 2011 is calculated as Uralkali financial results for 1H 2011 + Silvinit financial results for 1H 2011

^{2.} EBITDA margin is calculated as EBITDA divided by Net revenue

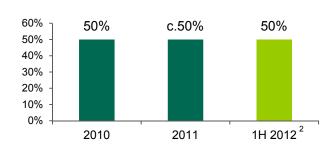
Focus on Robust Capital Structure



Dividend Policy

- Pay-out ratio: minimum 50% of IFRS net income
- Interim dividends at least twice a year

Dividend Payout Ratio



Buyback Programme

- 13 Nov'12 13Nov'13 resumed buyback
 programme to the max amount US\$1,64bln
- 6 Oct'11 6 Oct'12: completed buyback programme in the amount of US\$863 mln (c.
 5.1% of share capital was cancelled)

Strong Balance Sheet

As of Jun'12 Net Debt/LTM EBITDA – 0.8x with target range 1.0–2.0x

Focused on shareholder value via a balanced approach to investing in growth and returning capital

On 11 September 2012 the Board Investment Committee recommended the payment of an interim 2012 dividend in line with our established dividend policy. Confirmation of the quantum of the dividend is subject to an ongoing corporate approval process and will be announced by the Board in October.

Debut Investment Grade Rating



| • | In June 2012, Uralkali |
|---|-----------------------------|
| | achieved first time credit |
| | ratings from three |
| | international credit rating |
| | agencies |

| Agency | Rating | Outlook | Commentary |
|---------------------|--------|---------|--|
| STANDARD &POOR'S | BBB- | Stable | "Key strengths include its leading position in the global potash market; fundamentally strong industry conditions with high barriers to entry; robust profitability supported by a low cost base; and a prudent financial policy, which results in healthy credit ratios and an 'adequate' liquidity position" |

- Consistent investment-grade rating, acknowledging Uralkali's strengths
- Moody's Baa3 Stable

"Rating reflects benefits of; (i) a leading market position in the global potash market, (ii) a vertically integrated business model, (iii) large global potassium reserves with an estimated lifespan of more than 200 years and (iv) one of the lowest global cost positions... Rating also reflects our expectations of extended strength in the cycle of the global potash market, characterised by resilient pricing despite generally inherent volatility of the fertiliser industry"

 High-ratings should allow the Company to attract credit financing even more efficiently and expand investor base

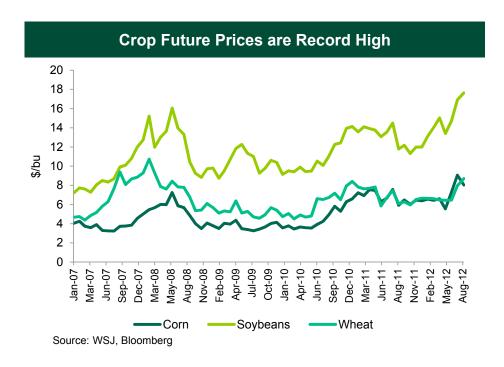
FitchRatings BBB- Stable

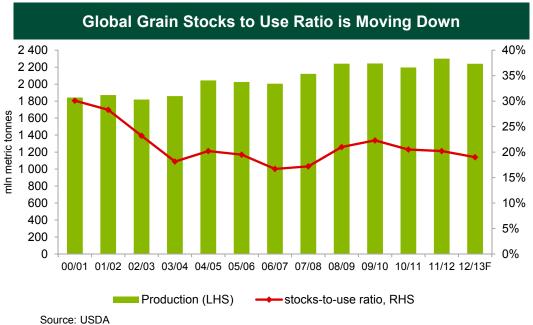
"Rating reflects leading market position in the global potash sector, where high consolidation, scarcity of reserves and supply discipline support producers' pricing power and resilience through down cycles"

Achievement of an investment grade rating a further step in Uralkali's development and disclosure plan

Fundamentals Remain Strong







- Agricultural commodity prices have traded at, or close to, historic highs, a result of supply-side issues driven by drought in the US
- Drought and high agriculture commodity prices this year are expected to incentivise a large planting during 2013

The recent increases among agricultural commodity prices are expected to catalyze a positive global fertilizer demand response

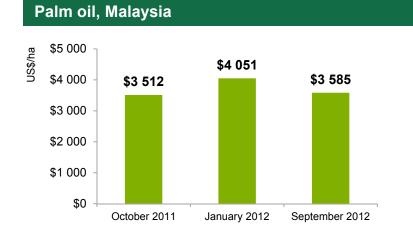
Farmers' Gross Margins







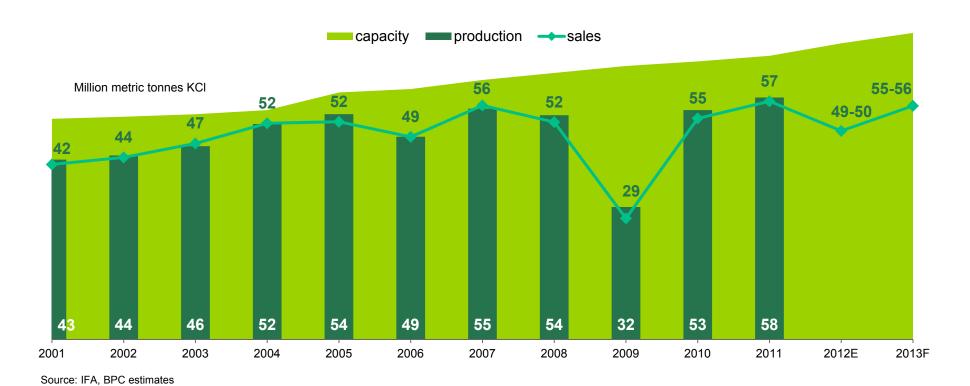




Solid returns that farmers are enjoying will provide substantial support for fertilizer consumption growth

Supply/Demand Dynamics 2001-2013F

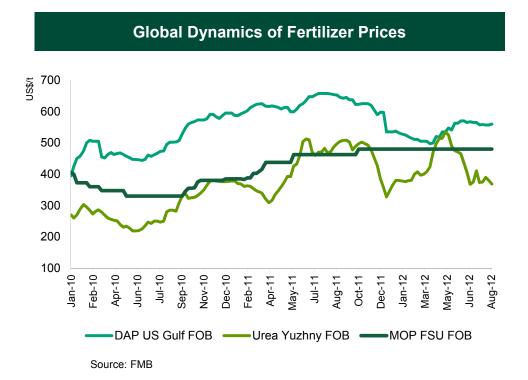


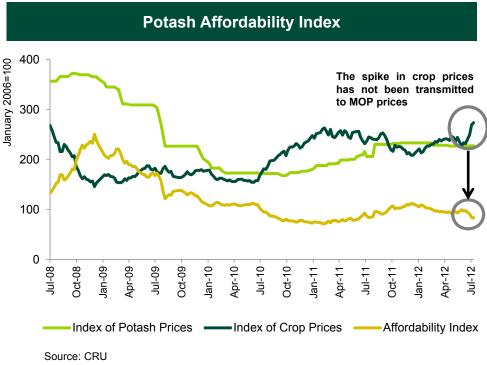


- Global potash deliveries for 2012 are estimated at 49-50 Mtpa, following weakness in 1Q 2012, ongoing challenges in India and China
- Potash demand globally is expected to be supported by healthy farm incomes. Farmers are likely to increase planted acreage going forward
- For 2013, we expect global potash demand to increase to 55-56 Mtpa

2012 Potash Prices to be Stable and Affordable







- High crop prices have not been transmitted through to MOP prices making potash more affordable for farmers
- Potash prices are expected to be supported by low grains stocks-to-use ratios and strong prospective plantings for US corn in 2013

Potash Market Outlook



- Potash fundamentals remain supportive. Farmer balance sheets are strong and potash is affordable on a historical basis
- We expect potash deliveries total 49-50 Mtpa in 2012 reflecting industry destocking during 1Q 2012, ongoing challenges in India and China, and macroeconomic concerns
- Potash prices are estimated to be healthy in 2012.
- The potash demand is likely to return on its historical growth trend over the next couple of years. For 2013 we expect global potash demand to increase to 55-56 Mtpa

Summary



A Leader in the Global Potash Market

- #1 in global potash production
- #1 in potash export market
- The lowest cost producer
- Cost-advantageous Brownfield and large-scale Greenfield projects

Sustainable Superior Performance

- EBITDA margin 74 %¹ (1H 2012)
- Unit Cash COGS 60 US\$ per tonne (1H 2012)
- Optimized low interest rate debt portfolio

Market Outlook

- Industry fundamentals remain supportive
- Buyer sentiment continues to be influenced by the macroeconomic volatility
- Global potash deliveries are expected to total 50 MT in 2012 and increase to 55-57 MT in 2013

Further Improvement in Corporate Governance

- Four high calibre INEDs selected to the Board
- Dividend policy of 50% payout and interim dividends
- Drive towards clarity and transparency
- Publication of inaugural Sustainability Report

Contact Information



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Anna Batarina, CFA Head of Investor Relations and Capital Markets



Daria Fadeeva Manager for Investor Relations



Appendices

Appendices



Business Model

Financial Position

Management Team and Governance

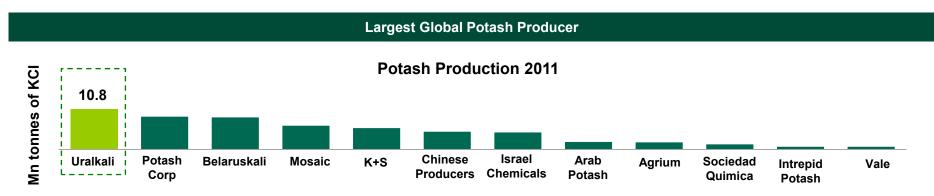
Financial and Investor Community Achievements

Potash Market Fundamentals

Operating Process

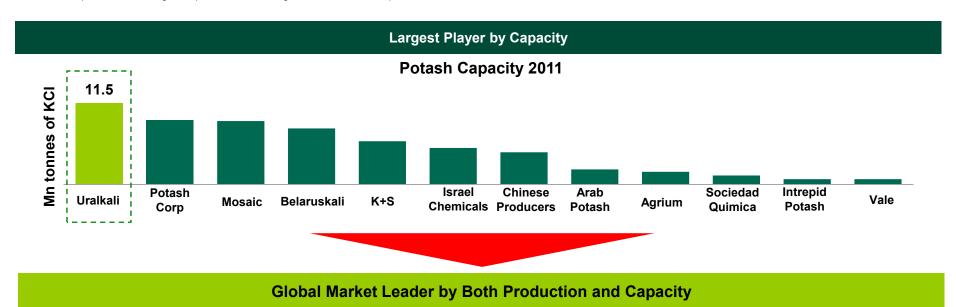
Uralkali – a Leader in the Global Potash Market



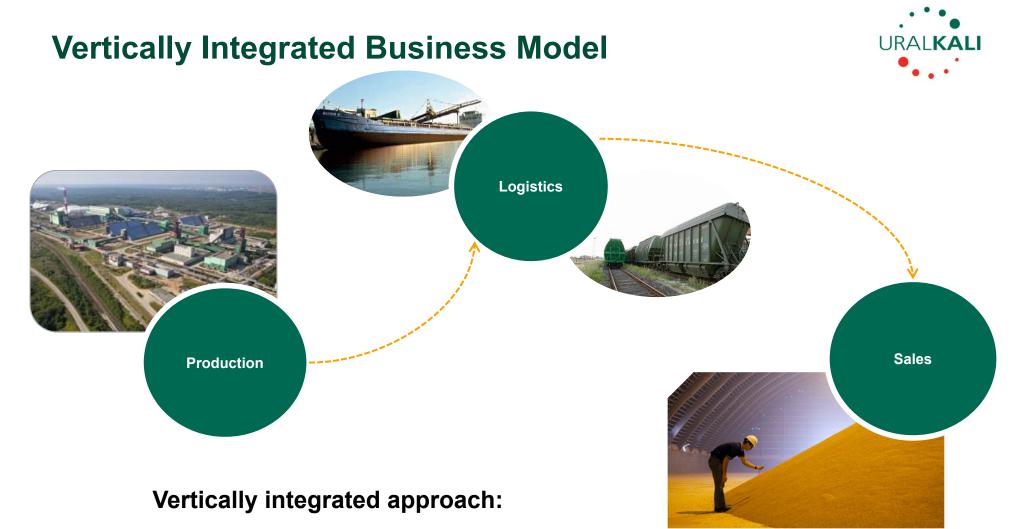


Source: Companies financial reports, IFA, National Bureau of Statistics of China Note:

Mosaic production excluding share produced under toll agreement with PotashCorp



Source: Companies financial reports, IFA, National Bureau of Statistics of China, FMB, Fertecon, VTB Capital Research



- Reduces supplier risks
- Enables to control and optimise all stages of production and sales

Control Over Entire Value Chain - From Reserve Base to End Customer

Vertically Integrated Business Model - Production



Existing Assets - 5 MINES, 6 POTASH PLANTS, 2 GREENFIELD PROJECTS (Ust-Yayva and Polovodovo)



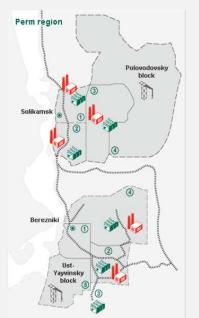


Berezniki-2

- Potash plant and mine
- Granular and standard potash

Berezniki-3

- Potash plant
- Granular, standard potash





Berezniki-4

- Potash plant and mine
- · Standard potash

Ust-Yayvinsky Field

- Resources: 1,3 bn tonnes¹
- Capacity: + 2,8 mln tonnes KCI in launch year 2020



- MOP Plants (6)
- Potash Mines (5)
 - Greenfield licenses (2)





Solikamsk-1

- Carnallite plant
- Potash plant and mine
- · Standard potash

Solikamsk-2

- · Potash plant and mine
- Granular and standard potash





Solikamsk-3

- Potash plant and mine
- Standard potash

Polovodsky fileld

- Resources: 3.1 bn tonnes¹
- Capacity: + 2,5 mln tonnes KCI in launch year 2021

Production capacity at the end of 2012:

11.5 mln tonnes

Employees in Uralkali main production unit:

c. 12,500 employees

Vertically Integrated Business Model - Logistics



COMPANY-OWNED RAILCARS



- One of the largest specialised railcar fleets in Russia
- Over 8,000 specialized railcars

BALTIC BULK TERMINAL (BBT)



- Leading Russian fertilizer transhipment terminal with capacity of 6.2 mt
- Represents the shortest transportation route from mines to port
- Uralkali's investment programme can be fully accommodated by BBT's existing capacity in the midterm

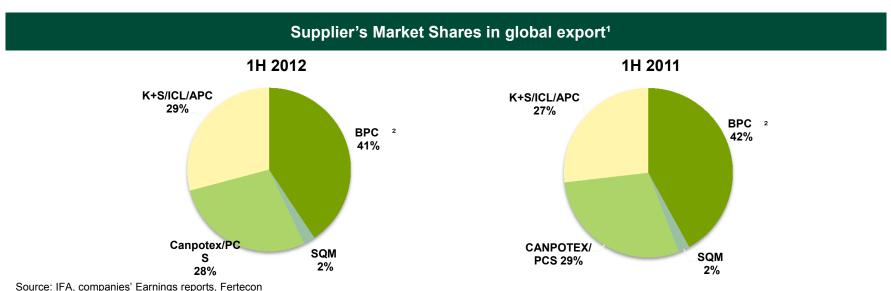
WAREHOUSES



- Optimal split between production and marine port terminal sites
- Storage capacity of 640,000 tonnes:
 - Berezniki and Solikamsk up to 400,000 tonnes
 - BBT up to 240,000 tonnes

Vertically Integrated Business Model – Sales





Key Strengths

- BPC² trading joint venture with Belaruskali
- #1 in export potash trade²
- Geographic coverage of over 40 countries global diversification
- Starting January 2012, BPC² distributes all former Silvinit export volumes
- Highly experienced team of traders
- Total number of employees: 110
- Sales offices in 7 countries

Through BPC Uralkali has strong bargaining position

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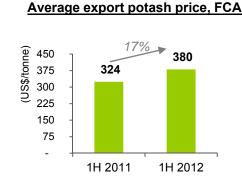
Key Financial Highlights – 1H 2012

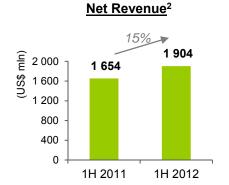


| Key | [,] Figu | ıres |
|-----|-------------------|------|
| | | |

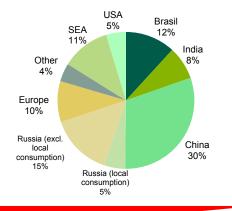
| | IFRS | Pro-forma | Change |
|--------------------------------|---------|----------------------|--------|
| (US\$ mln) | 1H 2012 | 1H 2011 ¹ | % |
| Sales volume, mln tonnes | 5.1 | 5.3 | -3% |
| - Domestic sales | 1.0 | 0.9 | 18% |
| Sales for local consumption | 0.3 | 0.3 | |
| - Export sales | 4.1 | 4.4 | -7% |
| Revenue | 2 234 | 1 973 | 13% |
| Net Revenue ² | 1 904 | 1 654 | 15% |
| EBITDA ³ | 1 400 | 1 054 | 33% |
| EBITDA margin ⁴ , % | 74% | 64% | |
| Net Profit | 842 | 794 | 6% |
| CAPEX | 160 | 226 | |
| incl. Expansion | 87 | 107 | |

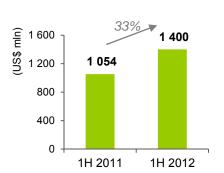
Key Highlights¹





1H 2012 Market mix





EBITDA³

Price environment remained robust, driving a 33% increase in EBITDA YoY

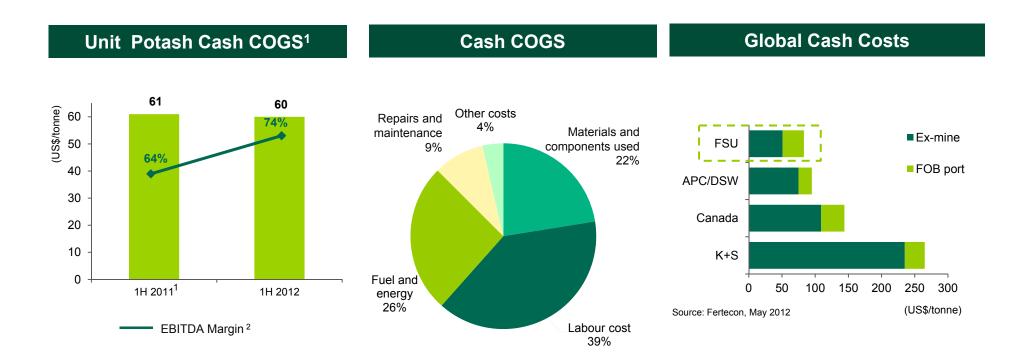
Notes:

3.

- Pro-forma 6M 2011 is calculated as Uralkali financial results for 1H 2011 + Silvinit financial results for 1H 2011
- 2. Net revenue represents adjusted revenue (sales net of freight, railway tariff and transshipment costs)
 - EBITDA is calculated as Operating Profit plus depreciation and amortization and does not include mine flooding costs
- 4. EBITDA margin is calculated as EBITDA divided by Net revenue

Review of Cost Structure 1H 2012





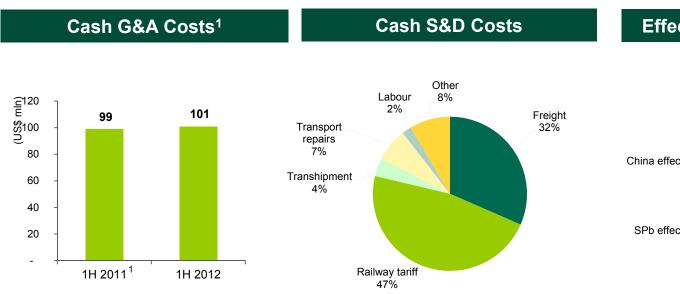
Focus on continuous improvements in operational efficiencies and realisation of synergies from the merger allowed to decrease unit cash COGS

Notes:

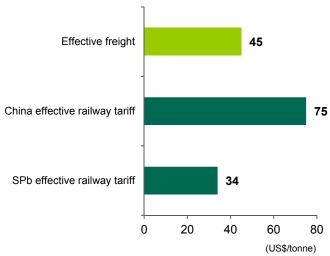
- Pro-forma 6M 2011 is calculated as Uralkali financial results for 1H 2011 + Silvinit financial results for 1H 2011
- 2. EBITDA margin is calculated as EBITDA divided by Net revenue

Review of Cost Structure 1H 2012 (2 of 2)





Effective Railway Tariff & Freight

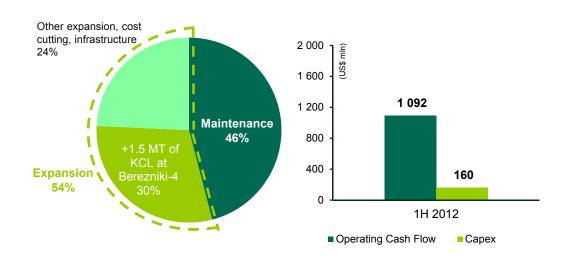


Global cost leadership through optimization and delivery of synergies

Capex, Cash Flow, Balance Sheet 1H 2012



Capex, Operating Cash Flow, Balance Sheet



| (US\$ bn) | 30 June 2012 |
|-------------------------|--------------|
| Debt (bank loans) | 3.8 |
| Cash ¹ | 1.6 |
| Net debt/(cash) | 2.2 |
| LTM EBITDA ² | 2.8 |
| Net debt/LTM EBITDA | 0.8x |

- · Loan portfolio parameters as of Jun'12:
 - c.100% of debt exposure is in US Dollars
 - Effective interest rate as of 30 Jun 2012 3.2%
 - Target Net Debt/LTM EBITDA ratio of 1.0–2.0x

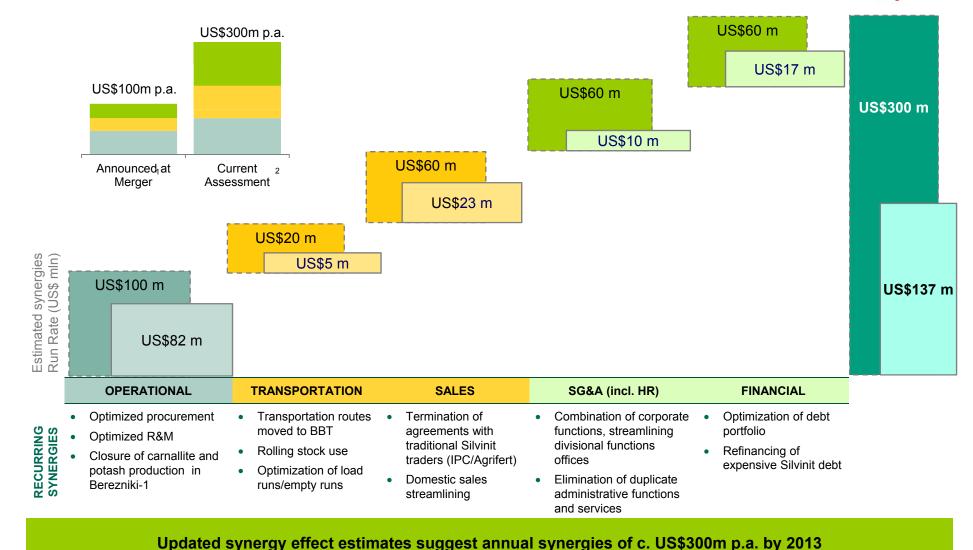
Balanced approach to investing in organic growth and returning excess capital to shareholders whilst maintaining a robust capital structure

Note: 1. Including restricted cash

- 2. EBITDA is calculated as Operating Profit plus depreciation and amortization and does not include mine flooding costs; LTM EBITDA is calculated as 2H 2011 EBITDA plus 1H2012 EBITDA
- 3. Average buyback price calculated as total value acquired divided by total number of GDRs and shares (converted to GDRs at 5:1)

Extracting Value through Synergy Realisation





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Note:

- 1. Net of expected implementation costs
- 2. Gross of implementation costs of US\$42.5m (of which US\$17m was spent in 2011)

Run Rate (2013 onwards)

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Shareholder Structure, Management Team and Governance

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Diverse Public Ownership



5 Non-related core

Russian investors

- Shares and GDR's are traded on the LSE, MICEX/RTS
- Total number of ordinary shares is 2,936,015,891 (equivalent of 587,203,178 GDRs)
- Shares acquired during buyback were cancelled in July 2012 – c.5.1% of charter capital in total (new number of shares is 2,936,015,891)

Free-float 44.74% Kerimov; 18.09% Nesis; 9.94% Mutsoev; 8.37% **Skurov**; 8.01% Galtchev:

10.85%

Shareholder Structure¹

Note:

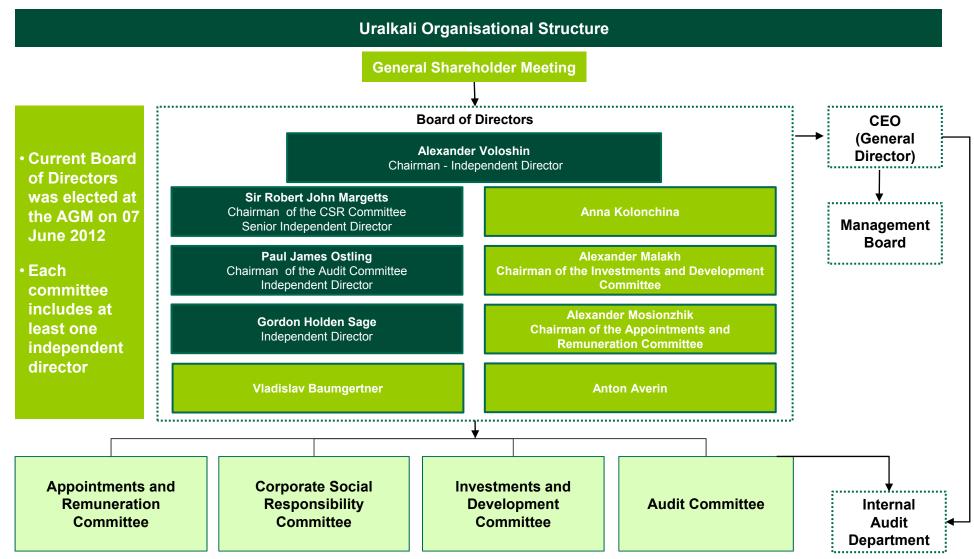
- 1. Data as of 13th August 2012
- 2. 12.5% shares belong to Wadge Holdings Limited, the issuer of the exchangeable bonds in favour of Chengdong Investment Corporation. Wadge Holdings Limited is beneficially owned by Messrs. Kerimov, Galtchev, Mutsoev and Skurov.

Source: Company data

3. 2% shares beneficially owned by Mr. Skurov underline the Bonds issued to VTB Capital plc.

Focus on Corporate Governance





Highly Qualified Management Team



Management team optimally positioned to drive future growth

- Senior management team comprises of highly experienced operational, financial and functional professionals
- Selected from the legacy management teams of both companies
- Extensive experience in mining/chemicals as well as potash industry























Alexander Babinsky Head of Public Relations



Anna Batarina Head of Investor Relations and Capital Markets



Andrey Motovilov Head of Government Relations

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Financial and Investor Community Achievements



6.2% in DAXglobal Agribusiness Index

September 2012: with a weighting of c.6.2%, Uralkali's GDRs were included in the DAXglobal Agribusiness Index and ranked among the top five



index constituents. Uralkali is the first Russian company in the Index.

Deal of the Year Awards

Russian CFO Awards 2012 Viktor Belyakov - award for Best M&A Deal of the Year

Investor Awards 2012

M&A: The deal of the vear Best corporate development strategy

Financial

Acumen

Widely Traded

Shares,

MSCI

Inclusion



Annual Report Wins Awards





Best Annual Report 2010 among companies with Market cap over

100 bn RUB / Best Design, Idea and Graphic Arts / **Investment Attractiveness**





Best Annual Report 2011, 2010, 2009 for Best Level of Disclosure Best Overall Annual Report



Uralkali shares named "Best rising" in the RTS Index (2010, 2011)





For the second year Uralkali shares shows the strongest growth among securities that are part of the Russian RTS Index - "Best rising security in the RTS Index".

GDRs admitted to main Board

of LSE under ticker URKA

and MICFX

local presence on both RTS





Efficiency and **Transparency**



Top-tier Investor Relations Team

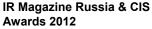
Best investor relations by a CFO

Investor Relations Progress Award





THOMSON REUTERS



Vladislav Baumgertner Best investor relations by a CEO Viktor Belyakov

Anna Batarina

Best investor relations officer (#2)



4.5% of MSCI Russia

ММВБ

MICEX

RTS

MSCI increased Uralkali weighting in its MSCI Russia Index from 2.99% to 4.5% following the completion of combination with Silvinit

Strong Local Liquidity + LSE Listed GDRs



LISTED

STANDARD

INED Received 'Director of the 2011 Year' **National Award**

Commitment to

High Standards

of Corporate

Governance



Paul James Ostling received award for his contribution towards the development of CGS in Russian companies







Ranked 1 in 'Most progress in IR' and #3 in 'Best roadshows' by TR Extel Survey 2010

'Best chemicals IR team' in Russia by TR 2011





Appendices



Business Model

Financial Position

Management Team and Governance

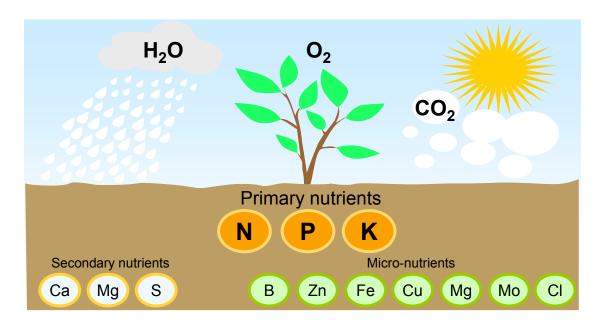
Financial and Investor Community Achievements

Potash Market Fundamentals

Operating Process

Potassium: One of the Three Primary Nutrients





Nitrogen (N)

- Promotes protein formation
- Determines plant's growth, vigour, colour and yield

Phosphorus (P)

- Plays a key role in adequate root development and photosynthesis process
- Helps plant resist drought

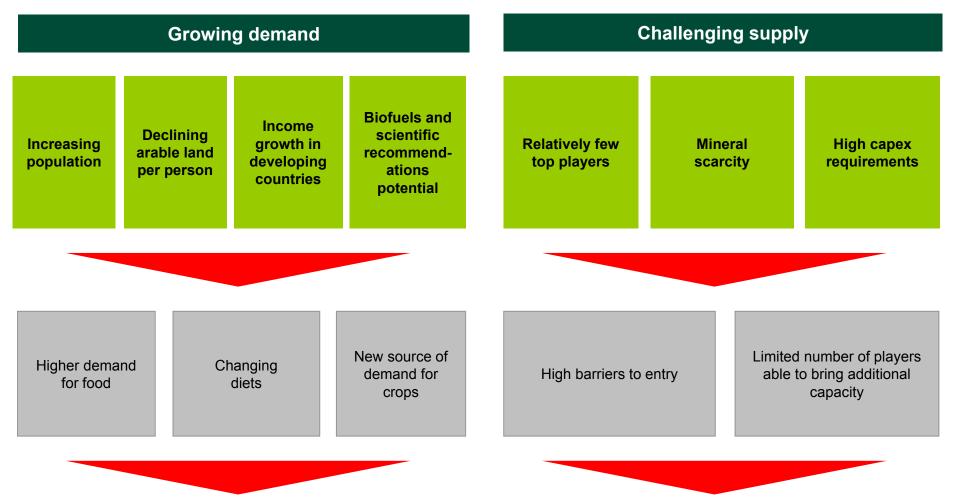
Potassium (K)

 Improves plant durability and resistance to drought, disease, weeds, parasites and cold weather

Each nutrient plays its own role, but <u>only together</u> they ensure a balanced nourishment and cannot replace each other

Strong Industry Fundamentals





Growing demand and high supply visibility make potash a unique industry¹

Potash: Growth, Visibility, Stability



| | Potash (K) | Phosphate (P) | Nitrogen (N) |
|---|---|--|-----------------------------------|
| Market size ¹ (2011 Consumption) | 36.4 million tonnes K ₂ O (58.6 million tonnes KCI) ² | 40.9 million tonnes (P ₂ O ₅) | 107.5 million tonnes (N) |
| Geographic availability | Very limited | Limited | Readily available |
| Industry members | Small number of leading players | Several leading players | Large number of players |
| Profitability | High | Low/Medium | Low/Medium |
| Estimated cost of greenfield capacity | US\$4.1bn for 2 mln tonnes (KCI) | US\$1.5bn for 1 mln tonnes (P_2O_5) | US\$1bn for 1 mln tonnes (NH3) |
| Estimated greenfield development time | min 7 years | ~3-4 years | ~ 3 years |

Potash represents the strongest investment story across the fertilizer industry

Source: Fertecon, IFA, PotashCorp

Including fertilizer consumption

1t KCl contains 62% K2O (nutrient)

Mineral Scarcity



Proven reserves of potash are largely concentrated in Canada and Russia



Limited access to resources, few high quality large scale ore deposits

Higher Yields Required to Feed Rising Population

0.16

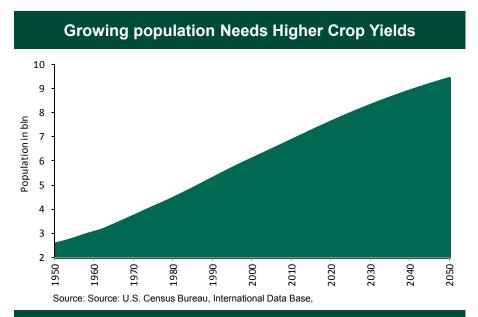
1990

Source: FAO, World Bank

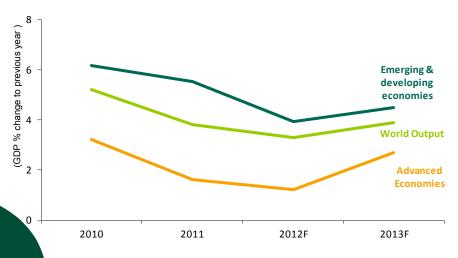
2000



2040



Global Economic recovery set to continue

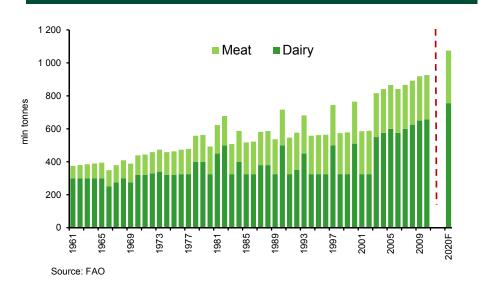


Arable land per capita is shrinking 0.28 0.26 0.24 0.22 0.20 0.20 0.18 0.18 0.18 0.20 0.18 0.20 0.18 0.20 0.18 0.20

Food consumption is increasing

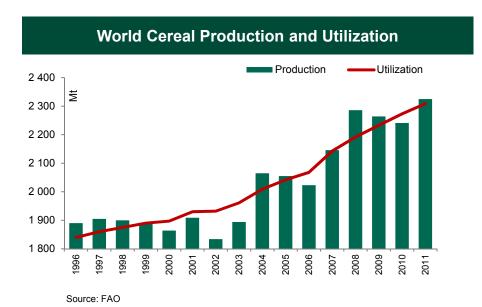
2020

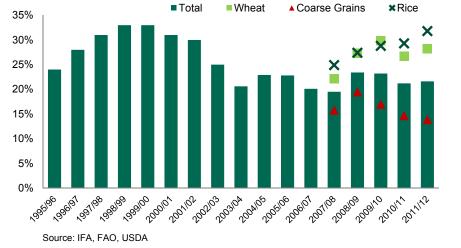
2010



Changing Diets Drive Demand for Grain



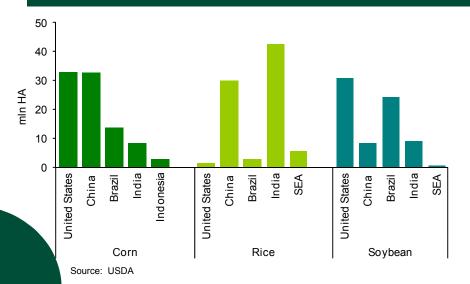


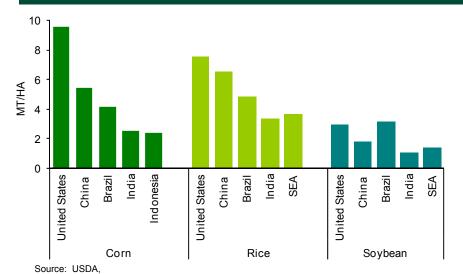


World Cereal Stock-to-Use Ratio

Developing countries have a big portion of total crop acreage

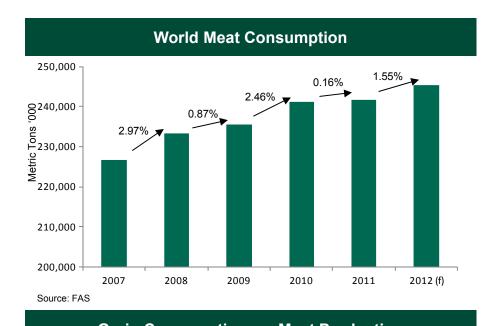


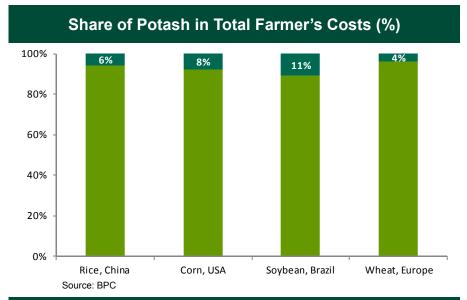


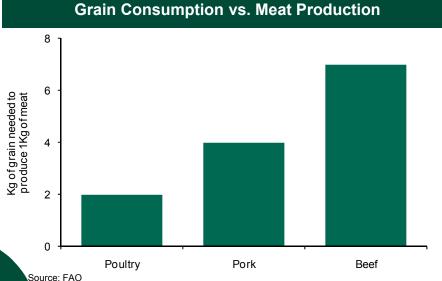


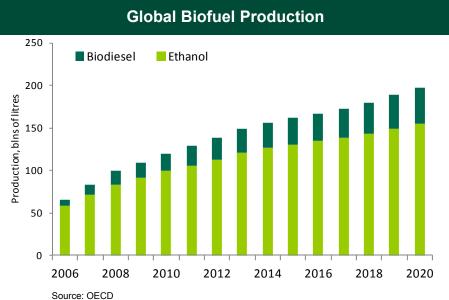
Changing Diets Driven by Growing Income in Developing Countries











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Production Flow



1. Mining



- One extraction takes place underground at an approximate depth of **400 metres**
- Specialized mining combines drill for potash underground, then the extracted one is moved by conveyor belts to the shafts and lifted to the surface

3. Chemical Enrichment



- The Halurgic method is based on the varying joint solubility of KCI and NaCI in water at different temperatures
- KCI crystallises out of saturated solution when it cools down
- Produce potash fertilisers which contain up to 98% of the useful component

Standard Product





- Applied directly to the soil for producing compound NPK fertilisers, and for other industrial needs
- Uralkali supply this mainly to China, Russia and Europe



- Pink Potash (MOP)
- Applied directly to the soil
- Produced through the flotation method
- Uralkali supply this primarily to India and Southeast Asia

2.Crushing



 In the crushing section of the flotation plant rod mills and screens break ore into smaller particles of the size required for further enrichment

4. Flotation



- Partly purified potash ore is placed in the flotation machine, bubbles stick to potassium chloride particles and push them to the mixture surface for subsequent separation
- Produce potash fertilisers for agriculture which contain up to 96% of the useful component

Compacting

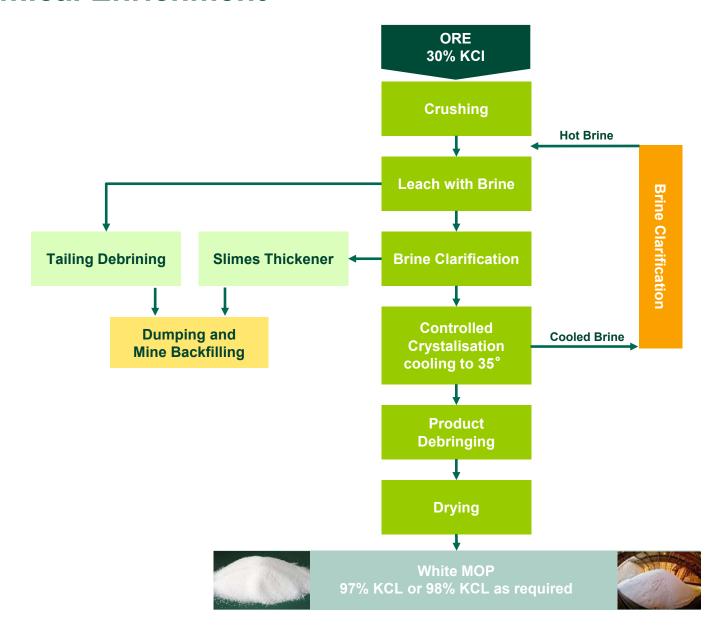
Granular potash



- Premium product bought mainly in countries using advanced soil fertilisation methods
- Uralkali export granular principally to Brazil, the USA and China, where it is applied directly to the soil or blended with nitrogen and phosphate fertilisers

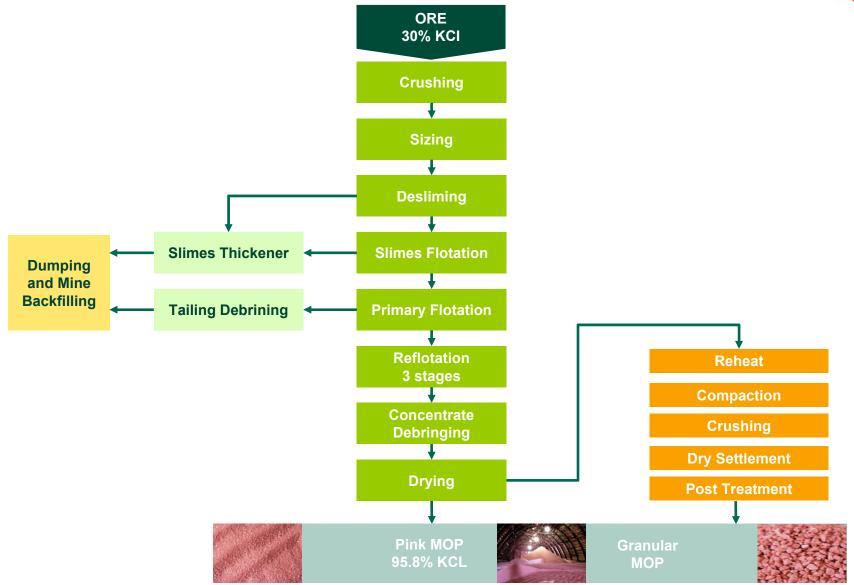
Chemical Enrichment





Flotation









Thank You!